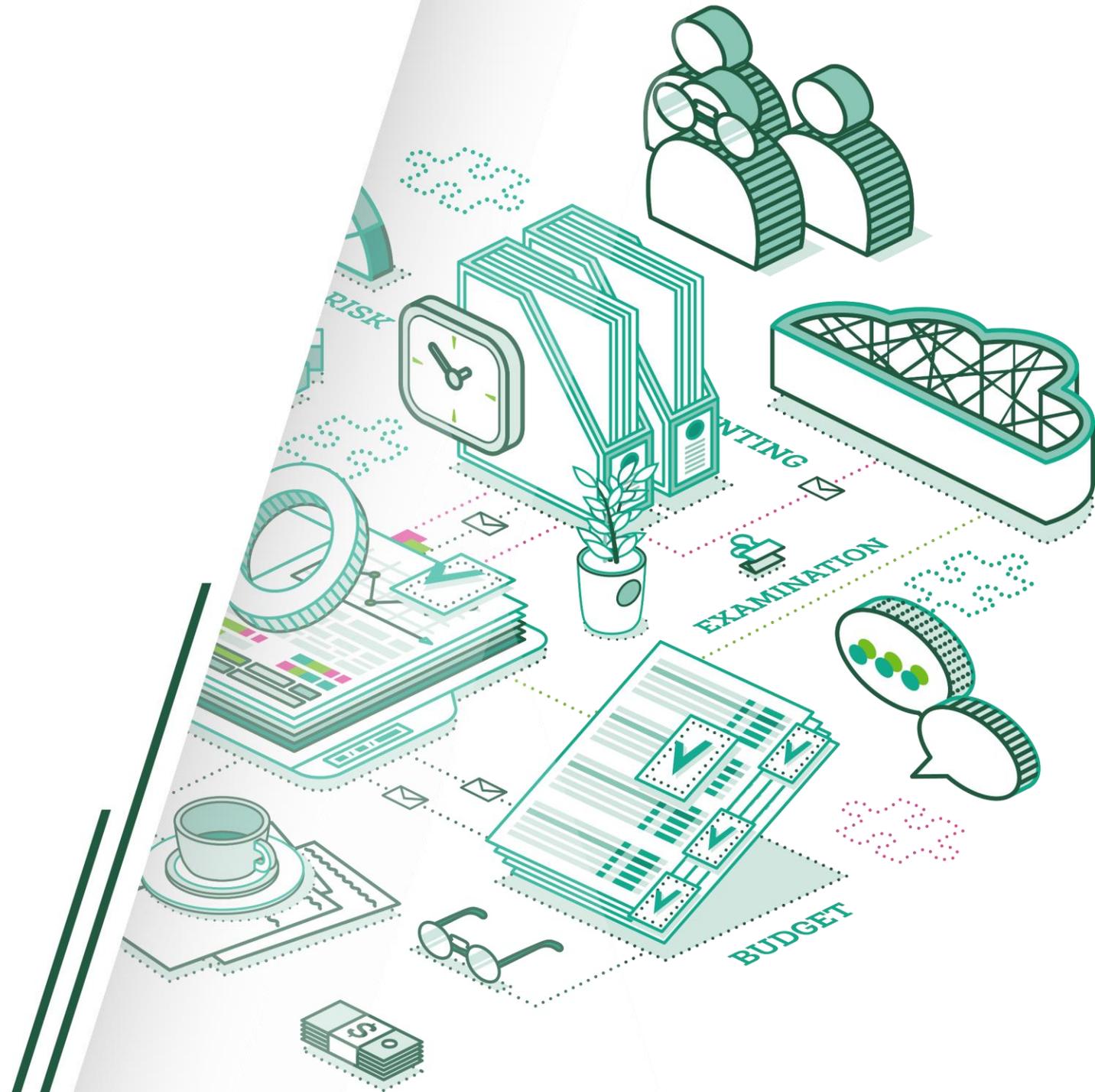


We Are You

Co-operative Bank of Kenya Ltd

Group Financial Results | FY 2022



Key Highlights

We are Growing

We are Resilient

We are Agile

A Transformational Bank

Largest Co-operative Bank in Africa 15 Million Members

Successful Universal Banking Model, Increased Dominance in Kenya

Growth, Resilience and Agility

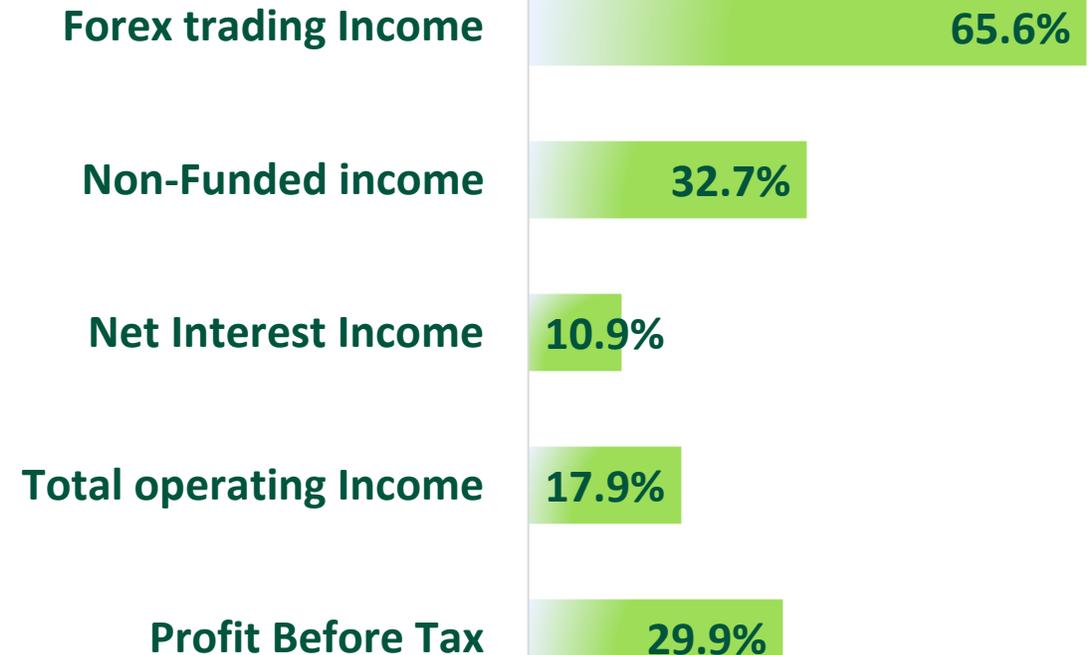
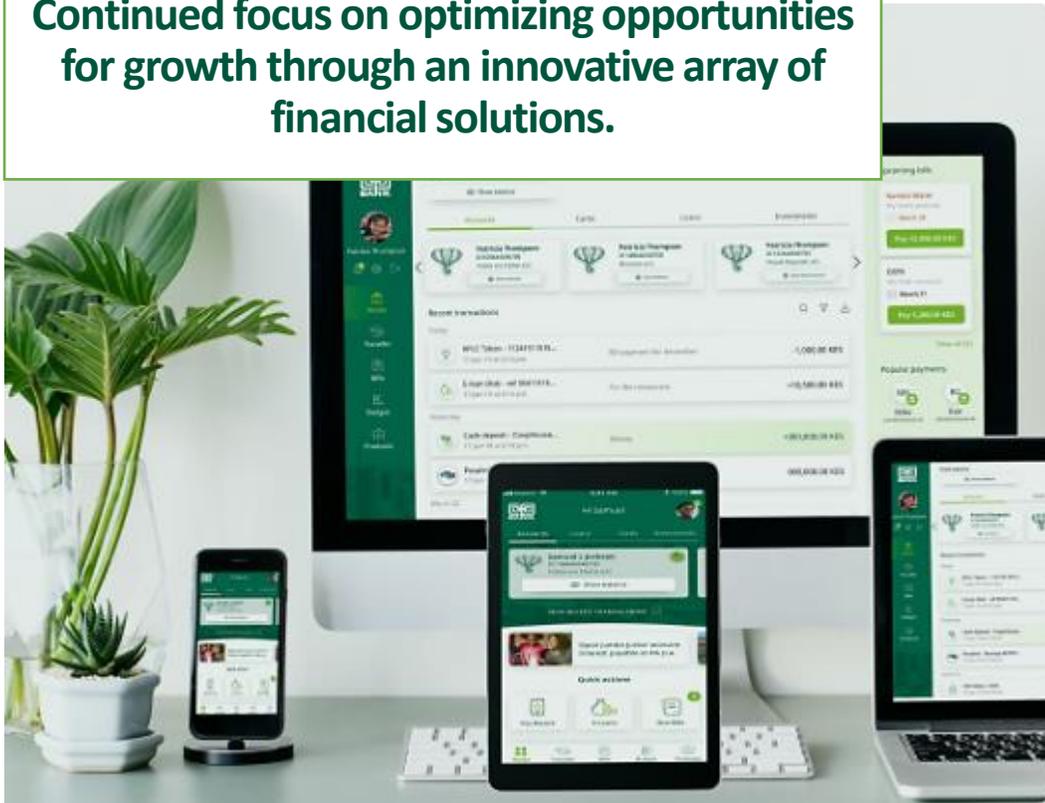
Kshs. 607.2 Billion in Total Assets

4864 Skilled, Motivated Staff Members



We are Growing: Creating Value

Continued focus on optimizing opportunities for growth through an innovative array of financial solutions.



We are Resilient: Protecting Value



Profitable Bank **Kshs. 29.4 Billion**



Strong Capital Buffers Total Capital to RWA 18.0% (Regulatory 14.5%)



Proactive Enterprise Risk Management Framework.



Proactive provisioning for NPL: Kshs. 8.7B in FY2022. NPL Coverage now at 74%



Continuous support to our customers, staff and all our other stakeholders.



Up to **50.7% of our loan Book** is in Consumer banking which is low risk and performing well.



Optimal risk spread with a 173.3Bn in government securities.



Proactive Regulatory compliance



Dedicated ESG unit, ESG Champions in all branches. Enhanced ESG Policy Framework

Continued gains from our institutionalized Transformation seeking efficiency and growth.

Key ongoing transformation initiatives aimed at a quality loan book are;

- Credit Review Implementation Project “Project Kilele”
- Decentralization of loan portfolio management enabling Project 3C (Connect, Collect and Cure).
- Project Connect & Build (CB) – focused on co-creating solutions with our customers to grow the loan book and increase product holding.

We are Agile: Fast | Adaptable

Operational efficiency with

92%

Of our transactions in alternative
Channels

- Enhanced digitization of internal bank processes and engagement platforms
- **New Core Banking Platform** implementation on track. Expected Key benefits include enhanced;
 - Business agility & Innovation
 - Customer experience
 - Cost management
 - Analytics
 - Process automation & Digitization
- Successful customer migration to **Omnichannel**: Integrates accessibility and User experience

Staff Productivity

- Supporting new ways of working – Digital Workforce
- **+16.2%** Pre-provision return per staff.

Macroeconomic Highlights

Economic Growth

Inflation and Interest Rate

Credit Growth and Exchange Rate

South Sudan

KENYA'S ECONOMIC GROWTH PATH

REAL GDP GROWTH RATE, %		
	2022	2023
Agriculture	-0.3	5.6
Industry	4.7	4.4
Manufacturing	3.3	3.4
Electricity & Water Supply	4.4	5.9
Construction	5.5	5.6
Services	7.6	6.7
Wholesale & Retail Trade	8.6	7.1
Accommodation & Food Services	30.7	11.4
Transport & Storage	6.4	6.8
Information & Comm	6.6	7.9
Financial Services	9.4	5.6
Real Estate	5.6	5.5
Education	6.6	8.5
Health	4.8	5.2
Real GDP Growth	5.6	6.1

- Kenya's economic performance is forecast to manifest resilience across the various sectors.
- Growth will be driven mainly by the services sector registering decent growth levels in transport, communication, education and the hospitality sectors.
- However, this growth is likely to be challenged by persistent high inflation, adverse weather conditions, global markets tightness and the pursuit of fiscal consolidation by the Government.

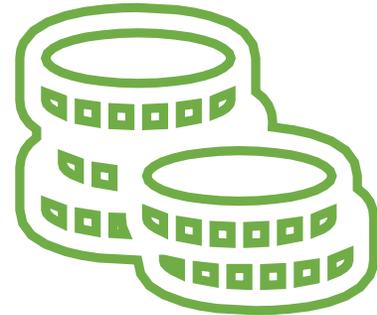
INFLATION AND INTEREST RATES

- **Overall inflation rate increased to an average of 7.7% in 2022 from 6.1% in the previous year.**
 - Headline inflation touched 9.2% in February 2023, mainly driven by high vegetable prices following the continued dry weather conditions.
 - Non-food-non-fuel (NFNF) inflation stood at 4.4% in February 2023 from 2% in February 2022 signaling high second-round inflationary effects in the economy.
 - In the coming months, we foresee inflationary pressure from some global commodity prices, exchange rate pass-through and the forecast depressed long rains.
 - However, relief may come if importation of duty-free maize, rice and sugar by the Government reduces retail prices.
- **The interest rate market was tighter in 2022 compared to 2021.**
 - Yields on short-term government securities went up by an average of 140bps in 2022 compared to 2021 levels.
 - Interest rate on 91-days, 182-days and 364-days Treasury bills in 2022 averaged at 8.2%, 9.0% and 10%, respectively compared to 6.9%, 7.6% and 8.5%, respectively in 2021.
 - A high appetite for government paper is expected to continue in 2023.
 - The average interbank rate rose marginally in 2022 to touch 4.9% compared to 4.7% in 2021, indicating muted funding pressure within banks on average.
 - The MPC maintained a tight monetary policy in second half of 2022 with CBR at 8.25% in a bid to anchor inflationary pressure.



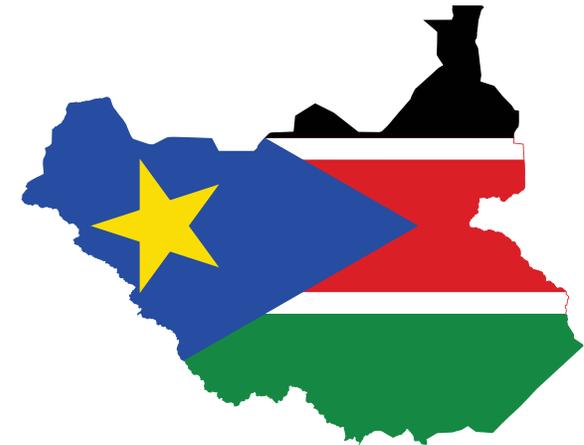
CREDIT GROWTH & EXCHANGE RATE

- **Overall private sector credit growth rose to 11.8% in 2022 from 7.7% in the previous year.**
 - Different sectors of the economy have recovered from the pandemic shock and thus regular demand for credit.
 - Strong credit growth came from manufacturing, transport, trade and consumer durables.
 - As a bank we continued to support Corporates, Co-operatives and traders with working capital and households with personal loans to smoothen consumption .
- **The foreign exchange market tightened in 2H2022.**
 - A sharp increase in the import bill in 2H2022 laid pressure on the market leading to a mismatch in USD inflows and outflows.
 - With crude oil price forecast at a lower price of \$83 in 2023 (compared to \$99 a barrel in 2022), pressure on the KES will be lower. However, this will be traded off by demand for US dollars for food importation.
 - On the global financial markets, the USD remains attractive and strong in 2023.
 - The bank continues to match its FX portfolio.



SOUTH SUDAN

- Early this month, International Monetary Fund (IMF) approved a disbursement of SDR 86.1 million (about US\$114.8 million) under the Food Shock Window of the Rapid Credit Facility (RCF) to help South Sudan address urgent balance of payment needs arising from heightened food insecurity.
- Fiscal pressures eased a bit in 2022 as higher oil prices increased oil revenues from SSP 544 billion in the budget to an estimated SSP 853 billion (27% of GDP).
- Non-oil revenues at SSP 83 Billion outperformed the budgeted SSP 58 Billion. However, increased peace-related spending remains a challenge. With expected completion of the peace agreement in 2024, this expenditure will drop.
- The growth in resumption of monetary financing led to a depreciation of the exchange rate in July 2022. This then had some inflationary pass-through in 2H2022.
- The main downside risk, although with low probability, is a potential return to civil conflict. A fall in oil prices or a prolonged slump in oil production could lead to a shortfall of public revenue and trigger budgetary challenges. South Sudan also remains highly exposed to climate shocks.



Strategic Focus

2022 – 2024 Strategic Themes

1. Aggressive deepening of our dominance in the Kenya Market
2. Dominant provider of financial services to the Co-operative Movement in Kenya and the region.
3. Customer experience that is seamless across all our touch points.
4. Operating efficiency driven by digitization, innovative products & Processes, efficient business models, and staff productivity.
5. Optimal Enterprise Risk and Compliance in the dynamic environment
6. Positive impact on Economy, Society & Environment.



VISION

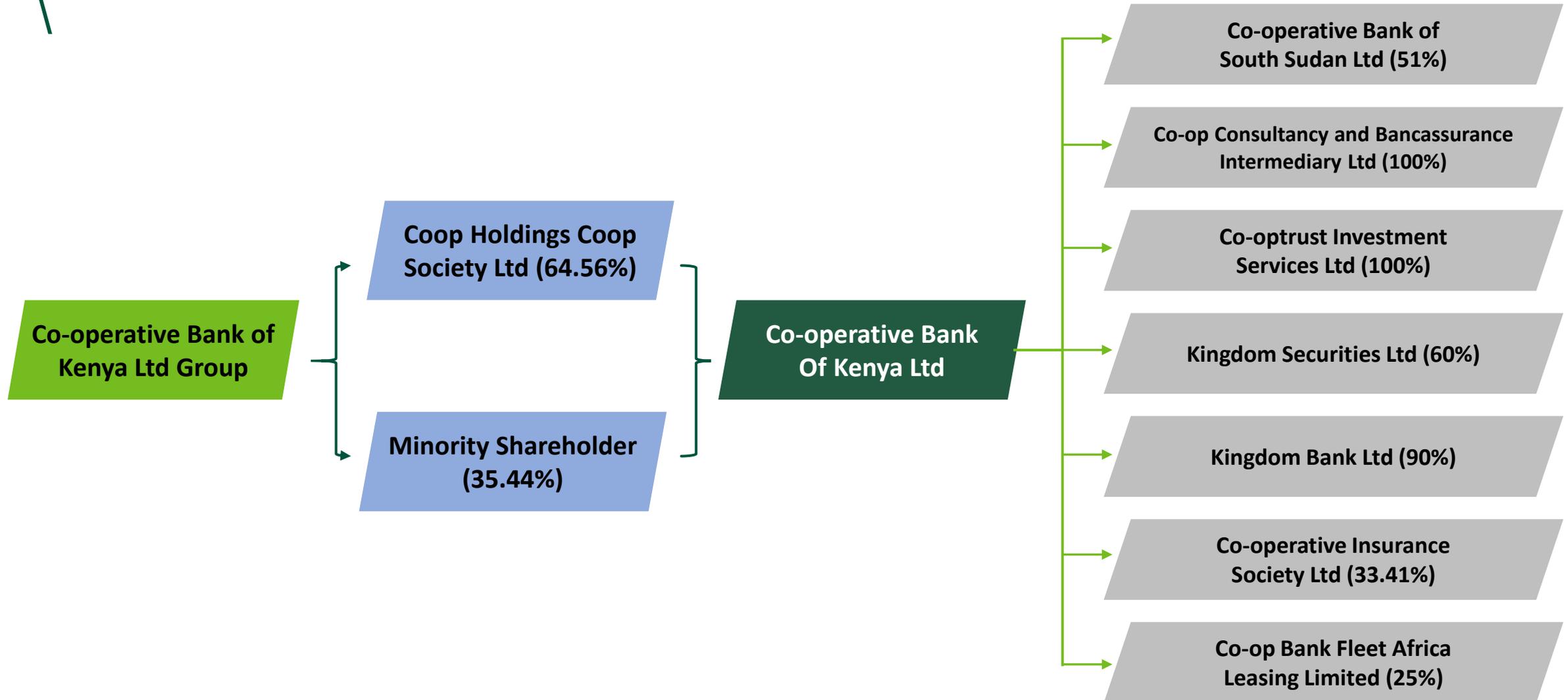
To be the dominant bank in Kenya and the region, riding on the unique Co-operative Model providing innovative financial solutions for distinctive customer experience.



MISSION

To offer a wide range of innovative financial solutions leveraging on our heavy investment in multi-channels, national and regional presence and with a focus on excellent customer experience by a highly motivated and talented team.

Group Structure



A Successful Universal Banking Model



Retail and Business Banking (Kshs. 236.4 Billion Loan Book)



Co-operatives Banking (Kshs. 34.3 Billion Loan Book)



Funds under management (Kshs. 196.6 Billion (FY2021 Kshs. 189.2 Billion))



Consultancy and capacity building
3230 Mandates



Corporate Government & Institutional Banking (Kshs. 101.7 Billion Loan Book)



Leasing:
Coop Bank Fleet Africa Ltd
(Kes.1.67Bn YTD)



Insurance Brokerage 14.4% (YoY)
growth in Insurance Commission



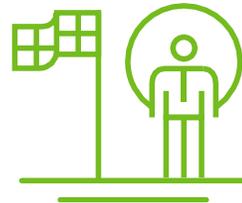
Stock Brokerage
• Share trading services
• Online Share Trading



Our Presence



184 Branches



**17000+
Co-op Kwa Jirani
Agents**



**24hr Contact
Centre**



**5M Omni Channel
Customers**



**21K Diaspora
Banking Customers**



4864 Staff



542 ATMs



**484 Sacco Front
offices
Branch Network**

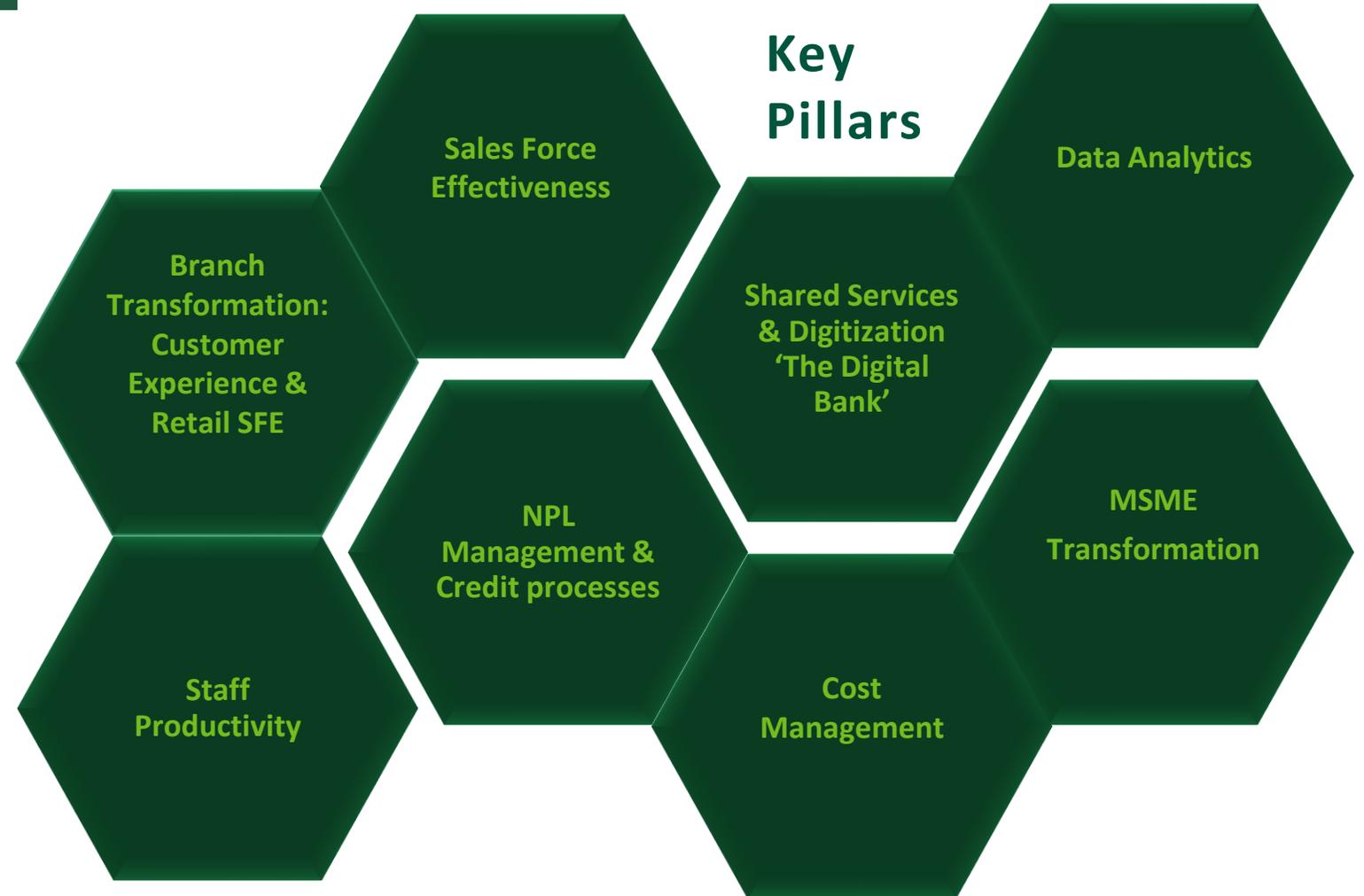
“Soaring Eagle” Transformation Initiative



Growth



Efficiency



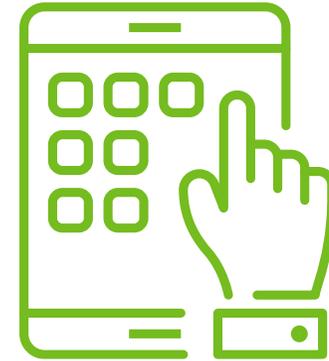
“Soaring Eagle” Transformation:

Key achievements



E-Credit Focus: Kshs.276.9B Disbursed so far

1. Short-term tenor.
 2. Average disbursement of Ksh.7.2B per month.
 3. Consumer Based that is on salary checkoff deductions at source.
 4. Low credit risk
- *Average queue time of below 15 Minutes.*
 - *92% of transactions on alternative channels.*



Proactive credit management through;

- Continuous Process improvement for enhanced End to End Turn Around Time on all loan applications.
- Proactive early delinquency & NPL management through Connecting with our customers, collecting and offering customer-centric solutions.
- Credit Review Implementation Project “*Project Kilele*” and Project *Connect & Build*

“Soaring Eagle” Transformation:

Key achievements

MSME Transformation:

- 33,673 trained customers.
- 170K+ on board on the new packages (Gold, Silver, Bronze).
- Supply chain financing
- Non-Financial Services (NFS): 86 Webinars, 174 Physical Clinics, 4 International Business trips
- Government of Kenya Credit Guarantee Scheme.
- Year to date, Kshs.25.4 Billion advanced to MSMEs through e-credit.

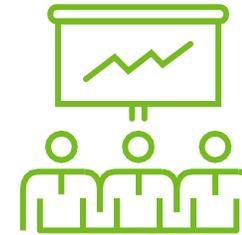


“Soaring Eagle” Transformation:

Key achievements

Sales Force Effectiveness for Corporates and Cooperatives;

- Sector focus; Tailor-made go-to-market strategies for different sectors.
- Scale up value chain business.
- Leasing- Partnership with coop fleet to offer assets on lease



Advanced data analytics – Supporting Data-led sales, reporting and decision making



Digitization – New Core Banking System (expected to go live in 2023), Omnichannel platform (5Million+ customers) and Business Process Management System.



Staff productivity and enablement –
Pre-provision productivity grew by 16.2% YoY

Credit Review Implementation Project

Project Kilele

<p>E2E assessment of credit risk management practices</p>	<p>Comprehensive diagnostic review on each area of credit risk, including:</p> <ul style="list-style-type: none"> • Credit risk management framework with a key focus on risk governance, credit risk appetite, origination and underwriting process, credit approval process, credit scoring/rating models, and pricing • Portfolio management, monitoring and reporting procedures • Non-performing loan management, collections, and recovery processes
<p>Strengthen portfolio assessment and risk frameworks</p>	<ul style="list-style-type: none"> • Stress-testing of existing work done on portfolio analysis • Assess client level (and sub-sector) strategies that have been developed and suggest improvements • Quantify impacts of work done - Improvements on work done and potential heuristics that can be applied to enhance PD, LGD, and ECL modelling incorporating sector expertise
<p>Enhance Collections</p>	<ul style="list-style-type: none"> • Diagnostic of collections area (including recoveries and restructuring) • Segment by segment re-design • Future roadmap for collections function

Credit Review Implementation Project

Project Kilele

Key Achievements

- Underwriting process optimization
- Reclassification of sectors and sub-sectors
- NPV (Net Present Value) Restructuring Model
- Early Warning System
- Enhanced Strategic Collections
- Client-level action Plans
- Roll out of new Application For Facility forms.
- Improving Turn Around Time for facilities.
- Auto disbursements.
- Business Process Management System optimization
- Training for Frontline staff and service teams done to enable onboarding new customers with the new sectors and subsectors.
- Early Alert meetings at a segment level with the new guidelines.
- NPV (Net Present Value) Restructuring Model deployed
- Entire corporate and Co-operative book has been reclassified into the new Sector classification to enhance quarterly stress testing of customers by sector and subsector.
- Enhanced Client level action Plans to ensure regular and comprehensive update and actioning.
- Escrow buildup by our customers.



Environmental Social and Governance (ESG) Policy Statement

Introduction

Co-operative Bank of Kenya Ltd was formed by Co-operators through their Co-operative Societies in 1968 to ensure delivery of affordable financial services to the Co-operative movement for maximum benefit of the societies' members. Sustainability is thus the backbone of our strategy and operations to date.

Co-operative Bank Group is committed to transforming lives and being a responsible corporate citizen. The Bank believes that sustainable development and sustainable profit growth are complementary to each other and create a positive impact on the economy, society, and the environment.

Co-operative Bank Group is a responsible financial partner and supports the UN Sustainable Developments Goals (SDGs) by developing products and services aimed at addressing challenges identified by the SDGs with the support of the Co-operative movement, customers, funding partners, investors, and all other stakeholders.

Our ESG Policy

We are fully committed to sustainable development and to achieving positive environmental & social outcomes with good governance.

The Co-operative Bank Group objectives under this policy are:

- To incorporate strong environmental, social, and corporate governance principles throughout all operations and business activities.
- To comply with relevant national laws, regulations and agreements on the environment, climate change, health, safety, and social issues to which the Group subscribes to and in the countries it operates in.
- To evaluate and manage environmental and social impacts when developing policies, products, or major change initiatives.
- To communicate this policy to internal and external stakeholders as part of regular reporting.

This policy shall be applied enterprise-wide and covers all material operations, including geographies, corporate functions, and business units of the Co-operative Bank (Co-op Bank) Group.

Signed:



DR. GIDEON MURIUKI – CBS, MBS
GROUP MANAGING DIRECTOR &
CEO
NOVEMBER 2022



Our ESG Framework

Our aim is to have positive impact on the economy, society, and the environment



Our ESG Framework

Environmental		Social			Governance
Environment & Climate Change	Responsible Resource Use	Financial Inclusion	Economic Inclusion	Social Inclusion	ESG Integration
<ul style="list-style-type: none"> • Support the transition to a low-carbon economy and reduce the impact of climate change on our business • Identify and measure our financed emissions • Limit our exposure to climate risk • Develop targets to reduce our contribution to climate change • Enable climate mitigation and adaptation by financing access to sustainable energy sources 	<ul style="list-style-type: none"> • Encourage the responsible and efficient use of resources through the Bank's operations • Focusing on reducing waste • Efficient use of energy and water 	<ul style="list-style-type: none"> • Enable access to financial solutions that support economic development and reduce inequality. • Increase convenience and access to financial products and services • Provide relevant financial education and advice • Increase access to credit • Address segment/sector specific needs including small enterprises (MSMES) 	<ul style="list-style-type: none"> • Financial intermediation in the economy • Provide investment capital and/or loans to initiatives that increase access to affordable housing, job creation. • Facilitate trade and investment flows between countries and key global markets • Paying and facilitating collection of taxes to contribute to the prosperity and stability of our country 	<ul style="list-style-type: none"> • Enable members of community, especially the underserved to become economically empowered and resilient • Employee health & Wellbeing • CSR & Philanthropy • Supporting and increasing access to inclusive quality education 	<ul style="list-style-type: none"> • Strong business ethics & integrity – doing the right thing by our customers, community, and the planet • Formalizing and integrating an ESG operating model for the Bank

Our ESG Performance

Governance

Well Diversified Board Skillset

7.4B Amount of taxes paid in 2022

- Progressive Governance Framework
- Business Ethics
- Proactive ESG Policy Framework
- Strategic Organizational Structure
- Compliant Reporting & Disclosure
- Board structure, policies & procedures.

Social Inclusion

9553 Students sponsored by the Bank
3265 Consultancies to the Coop Movement.
170,000 MSMEs onboarded in MSME in the Gold, Silver and Bronze account packages
33,673 customers trained through 86 Webinars, 174 Physical clinics & 4 International business trips
94% Percent of local suppliers

Financial & Economic Inclusion

157M
 Digital channels transactions
339.4B
 Net loans and advances
47.5B
 Economic value distributed

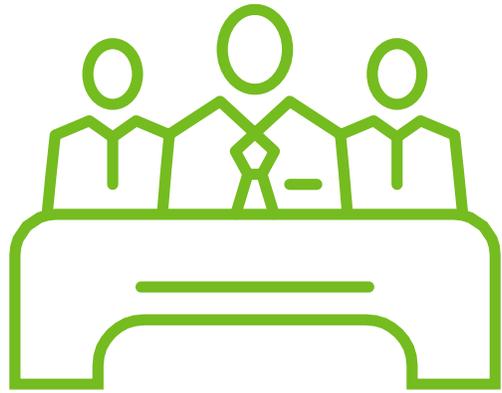
Employee Welfare

70% Employees below 40yrs
73M Training spend

Environment & Climate change

- Board committees provide ongoing oversight in the implementation of our climate related risk management roadmap.
- Appointment of ESG champions in the Group.
- Development of a Group wide ESG Policy framework
- Screening of loans & advances for environmental risk as laid out in the Environmental & Social Policy (E&S). Corporate, Co-operatives (Above USD 1M), MSME (Above USD 50K)
- Continuous digitization of customer journeys and bank processes.

Co-op Foundation



9553

Total Students Sponsored on Scholarship Program



Empowerment of Youth in Transport Sector

(Boda-Boda) GIZ grant funded program in Eastern, Central and Coastal Program.



Education USA

A University Scholarship Program funded by USAID



Community Service Program

for University Scholarship Beneficiaries.



Jijali Program

A Career /Work Readiness Program or Entrepreneurship targeting all our University Scholarship Beneficiaries.



KES 135M

Value added in 2022 through Co-op Foundation



Sustainability Awards

Most Sustainable Bank in Kenya



Asanteni Saana!

OVERALL WINNER

Sustainable Finance Catalyst Awards



Most Innovative Bank



Best in financing Commercial Clients



1ST Runners up – Best in Sustainable Finance



1ST Runners up – Best in Covid 19 response



2ND Runners Up – Best in Financing MSME

Award-Winning Brand

A bank continuously feted for its commitment to drive sustainable impact



KBA CUSTOMER SATISFACTION SURVEY

Best Overall in Satisfactory Customer Experience.
33000 respondents from 38 member Banks



18th ENERGY MANAGEMENT AWARDS (EMA) 2022

Electricity Savings Award – Small Consumers - 1st Runners Up
Service Sector Award-1st Runners Up
Best New Entrant Award-Winner



EMEA FINANCE AFRICAN BANKING AWARDS 2021

CEO of the year – Pan Africa
Best Bank – Kenya
Financial inclusion – Pan Africa
Best Asset manager, Co-opTrust Investments Services - Kenya



GLOBAL SME FINANCE AWARDS 2021

Honorary Mention - Product innovation of the year 2021



DIGIBANK SUMMIT

Excellence in Customer Experience



Best Women and Youth empowerment Programs.

- Education Scholarship Program
- Adoption of Agribusiness and use of Renewable Energy Technologies for Agriculture by Youth in Kenya



WINNER
BEST REGIONAL BANK – EAST AFRICA
Co-Operative Bank of Kenya

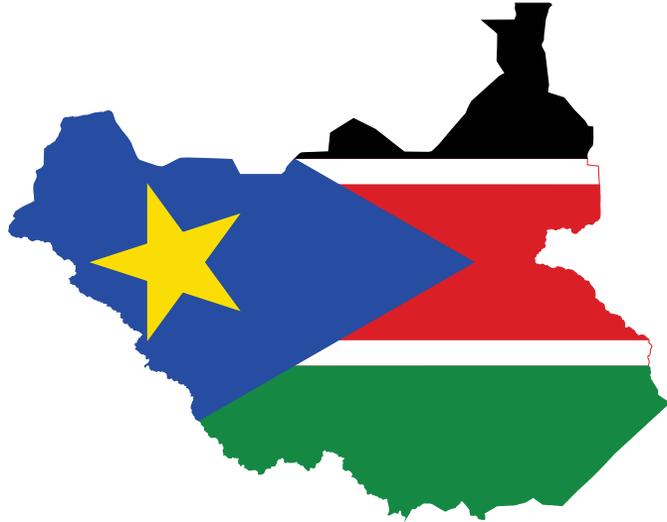


VISA AWARDS 2021

Best SME acquirer solution rollout
Best contactless champion - issuing
Most financially inclusive bank

Regional Business

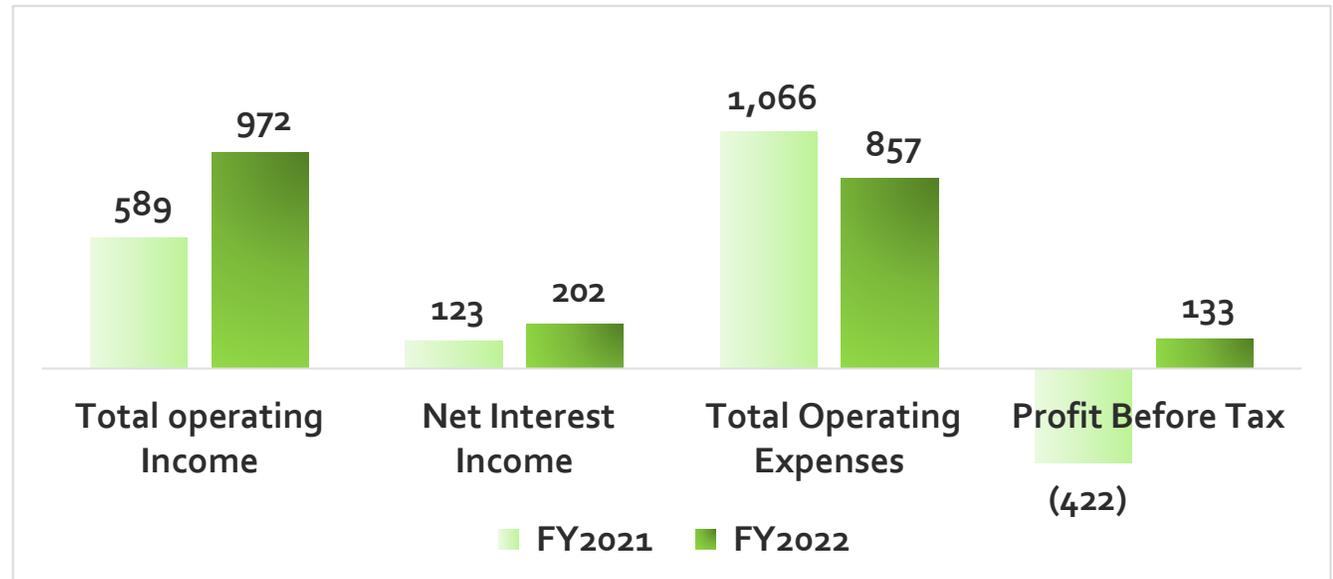
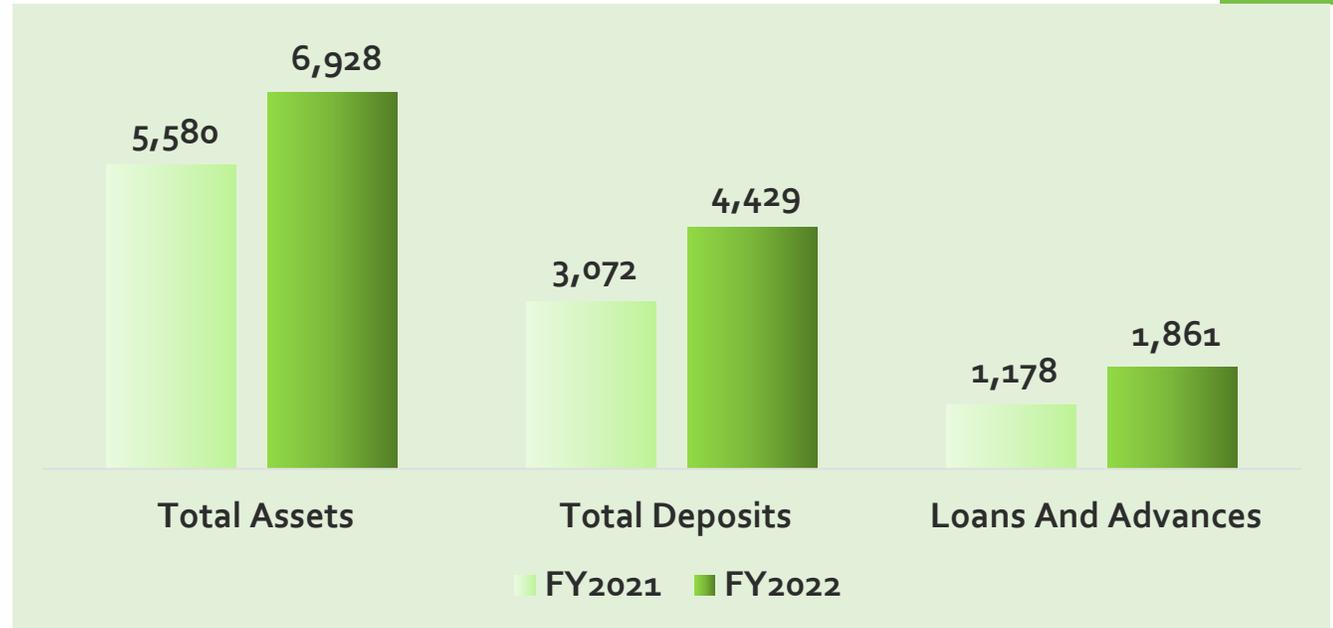
(Kshs. Millions)



4 Branches in Juba

5 Non-oil collection centers

Owns 31% of CIC Africa Ltd- South Sudan



Channel Performance



Growing Digital Channels

92%

of our Transactions are on alternative Channels providing opportunities for efficiency.



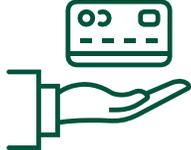
Mobile



Internet

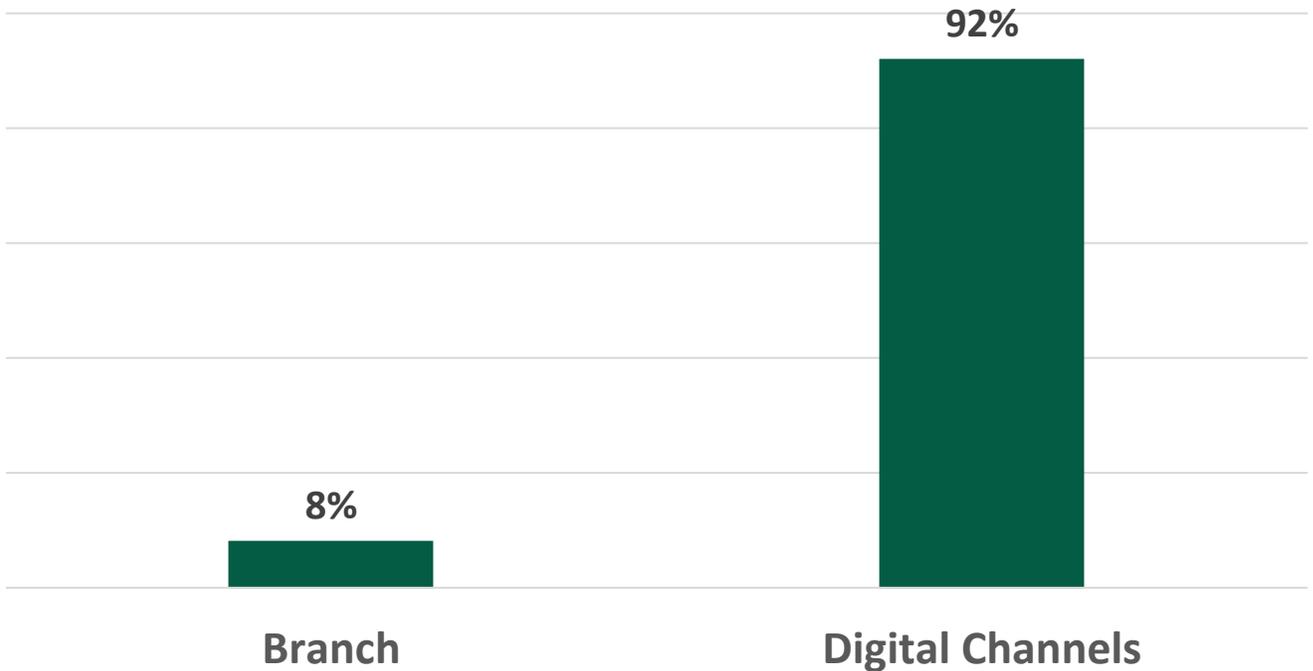


ATM



Agency

Digital Channels Vs Branch (%)



MCo-op Cash Mobile Wallet

A unique Offering

MCo-op Cash is an all-telco, all products mobile banking service that enables customers to enjoy access to a variety of banking services, money transfer and payment services. It's a virtual account with a simple menu where the customers mobile number acts as the account number and can be opened and operated end-to-end from the phone without having to visit the branch. MCo-op cash has continued to reach many customers who would have remained unbanked and underbanked.

Mco-opcash main features includes;

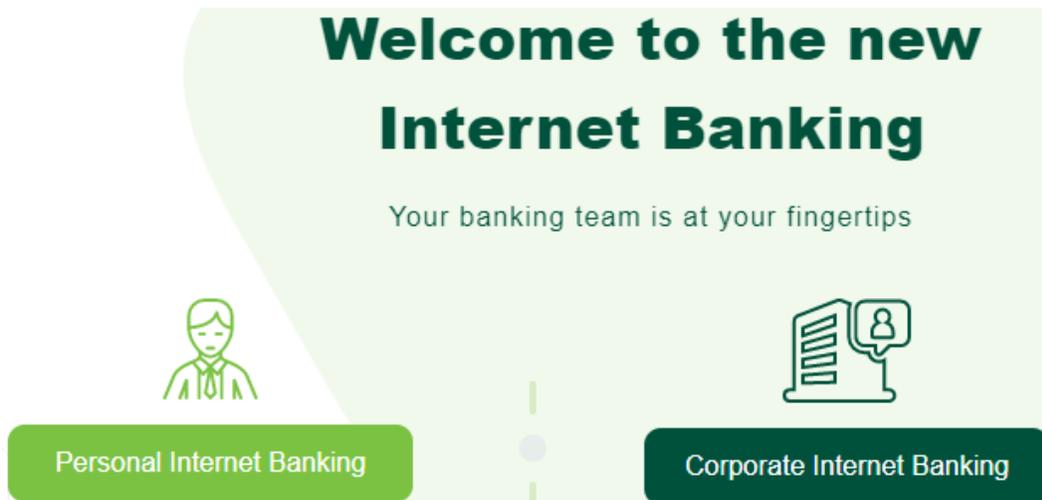
- Full access to other wallets in the market
- Affordable pricing compared to Brick & Mortar
- Payment of goods and services directly to Telco Paybill/Till number
- Cardless withdrawal at the bank's agent and ATM network
- External and Internal funds transfer
- E-Credit - Access to the mobile-based loans offered by the bank.



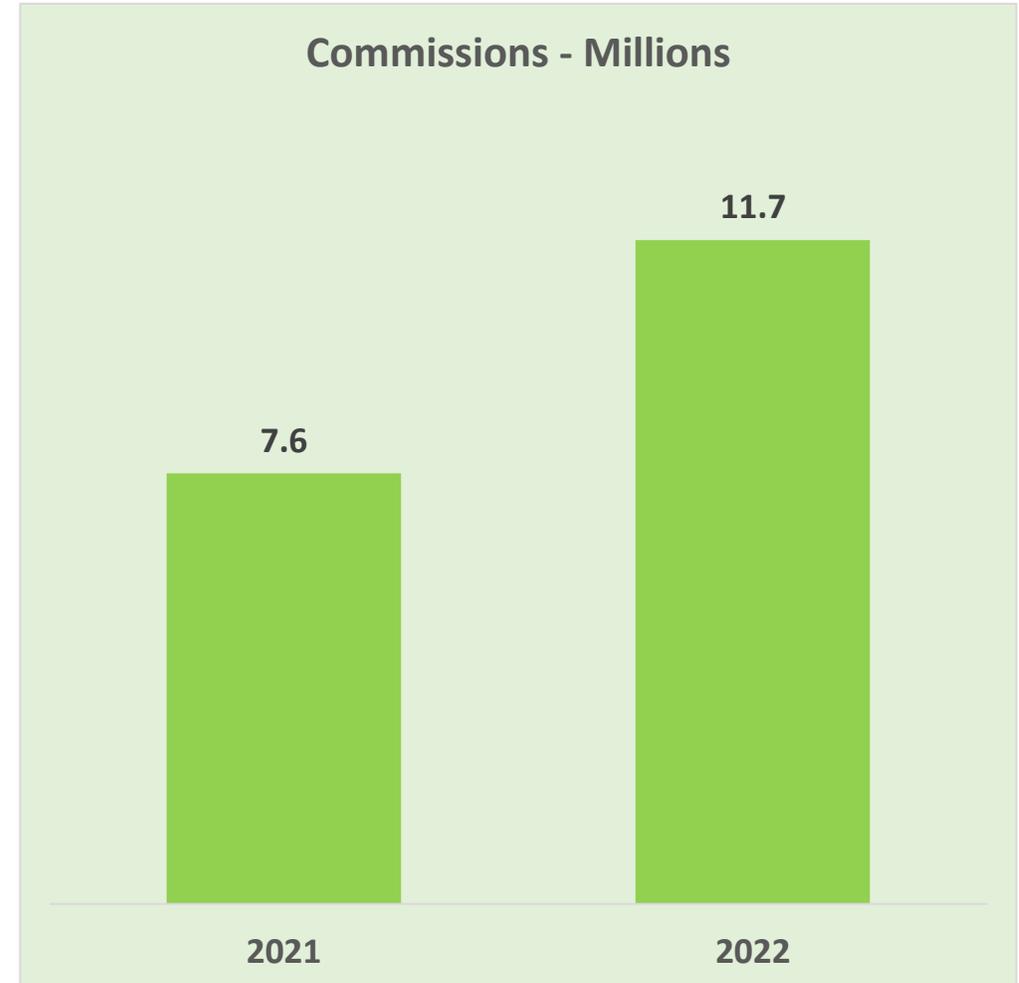
Omnichannel Banking

We have successfully migrated our customers to the Omni-channel integrating accessibility and user experience.

Our omnichannel interfaces online banking through personal computers, mobile phones and USSD availing our services to all customers through their preferred channel yet retain the same experience from wherever they are.



Successful offering continues to scale:



Digital lending focus E-credit

A superior product for our customers that continues to scale and is a key revenue source

- A key focus area, Kshs.276.9B disbursed to Date.
- Kshs 7.2 Billion disbursed per month on average.
- Consumer based salary checkoff hence lower credit risk.
- Short term tenure



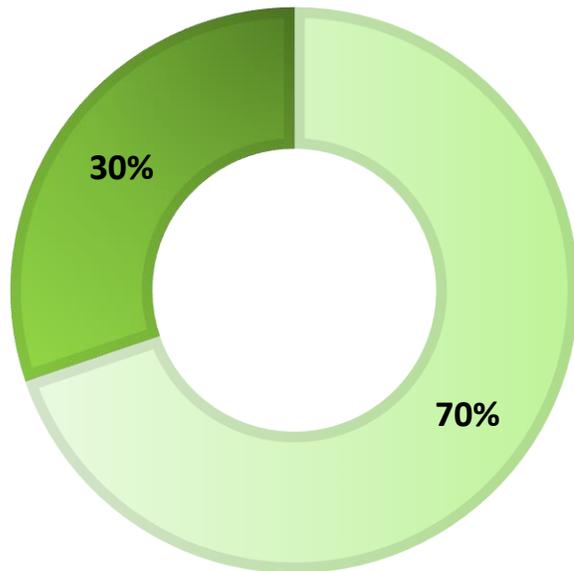
E-credit

A superior product for our customers that continues to scale and is a key revenue source

Kshs 84.2B Disbursed YTD

E-CREDIT – KEY GROWTH FOCUS

■ Flexi Salary Loan ■ MSME Business Plus Loan



Cumulative Mcoop Cash Loan Customer Numbers (In 'ooo')



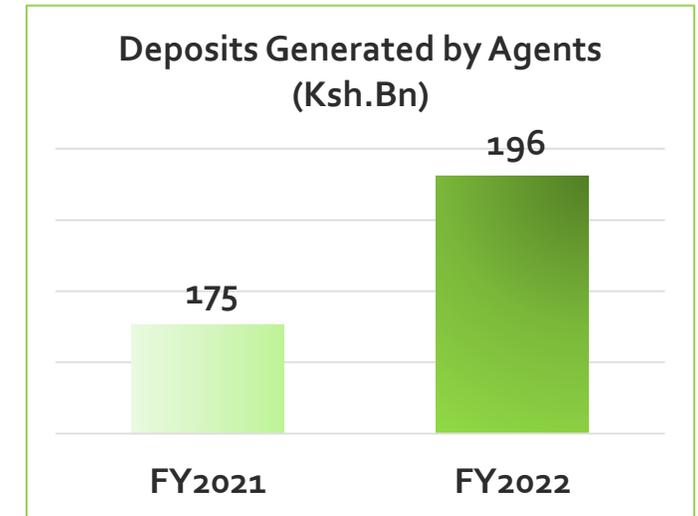
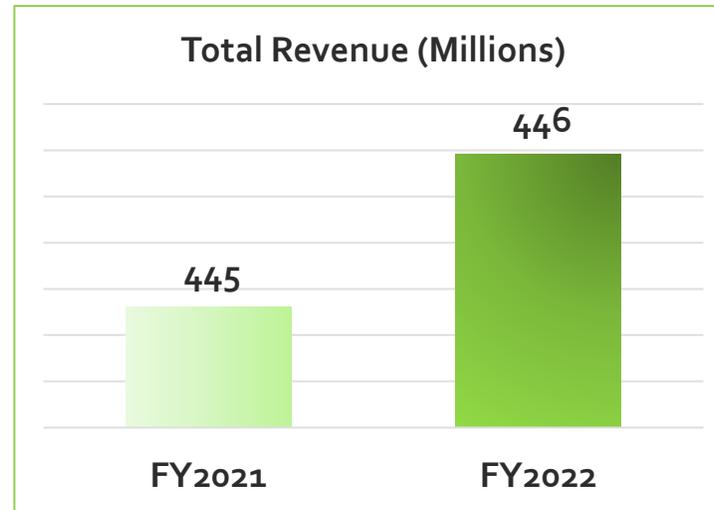
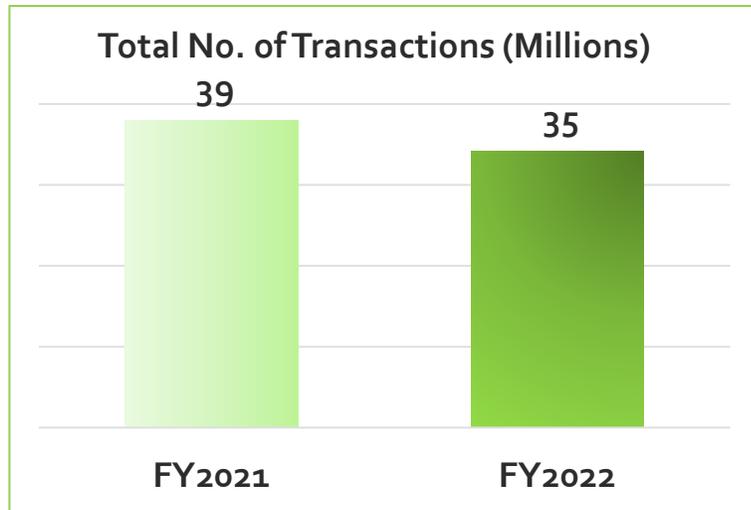
Cumulative Mcoopcash Loan Book - In Millions



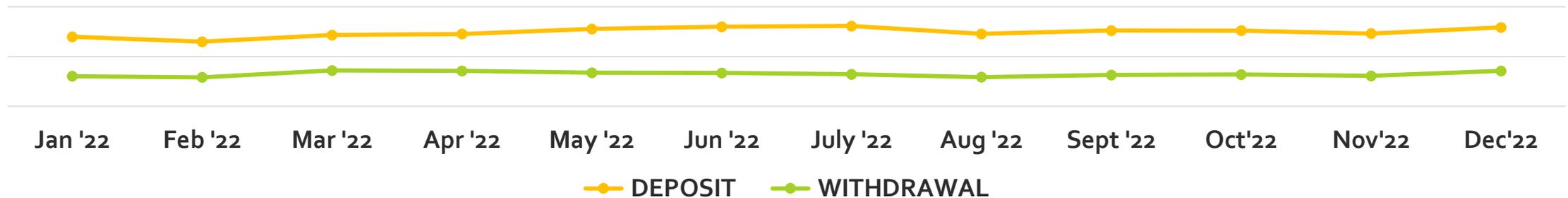
Agency Banking

Growing Co-op Kwa Jirani Agency Banking

- Deposits mobilized through Agency banking up by 11.9%
- Revenue up by 0.4%



Agency Banking

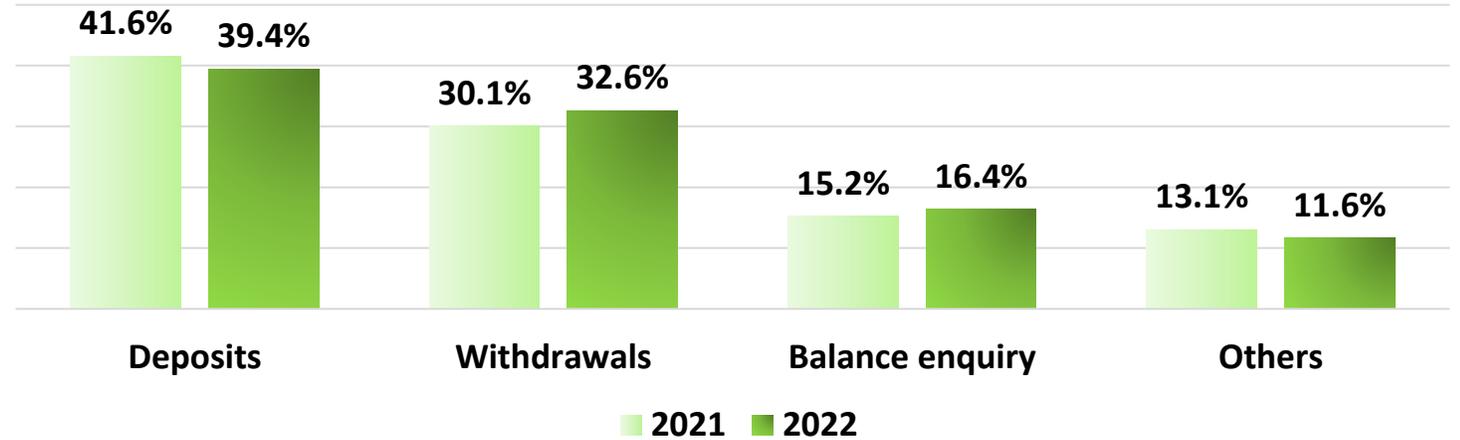


Agency Banking

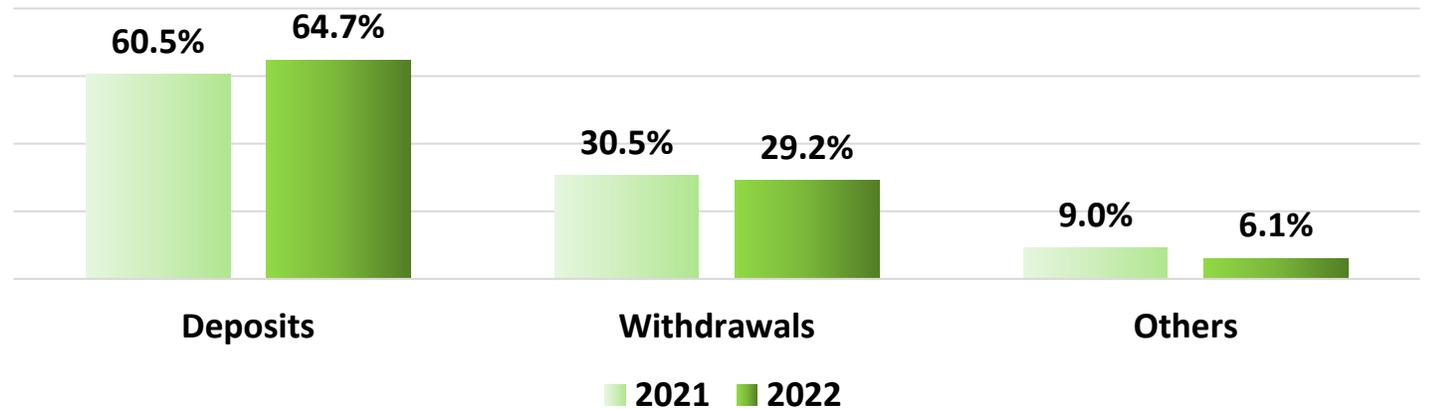
Growing Co-op Kwa Jirani Agency Banking

- Key deposit mobilization channel
- Higher deposit than withdrawal

Transaction Type (%)



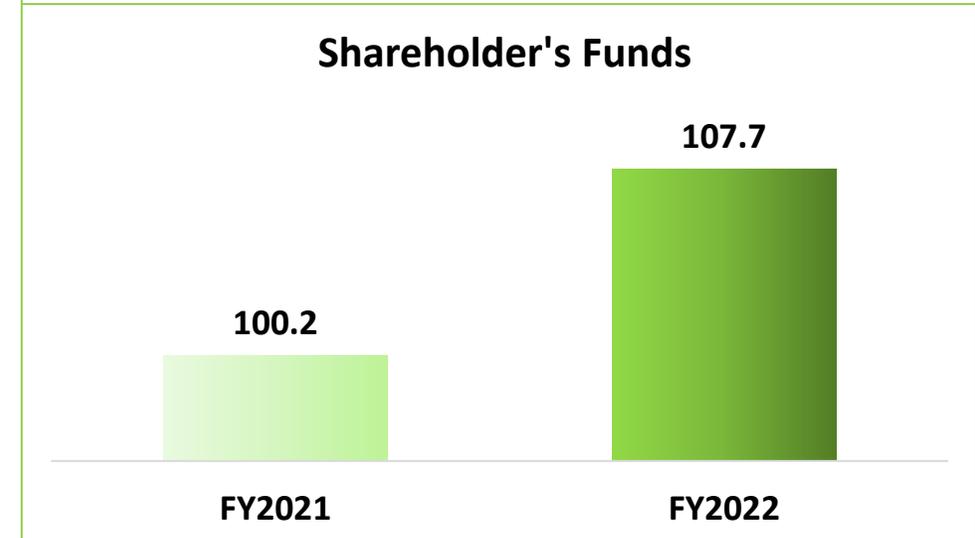
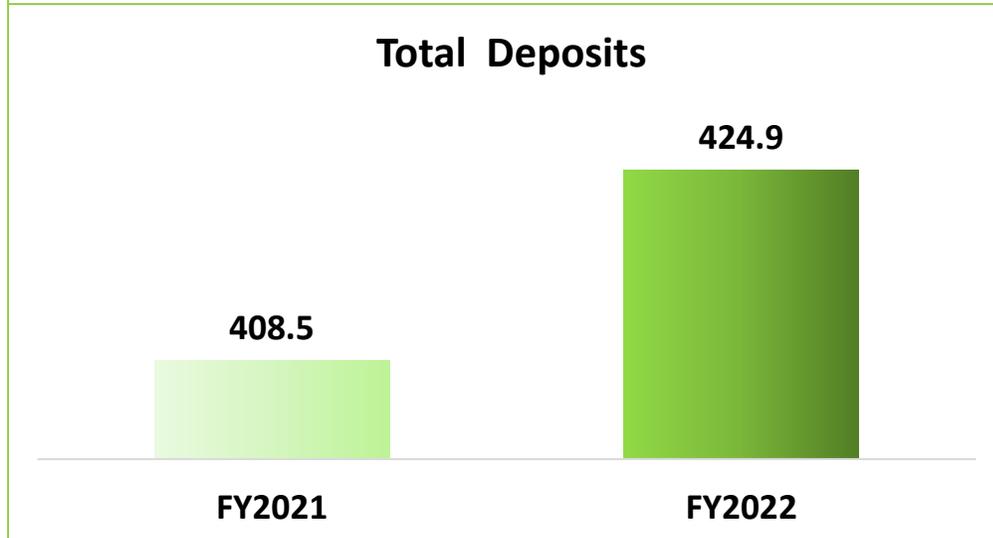
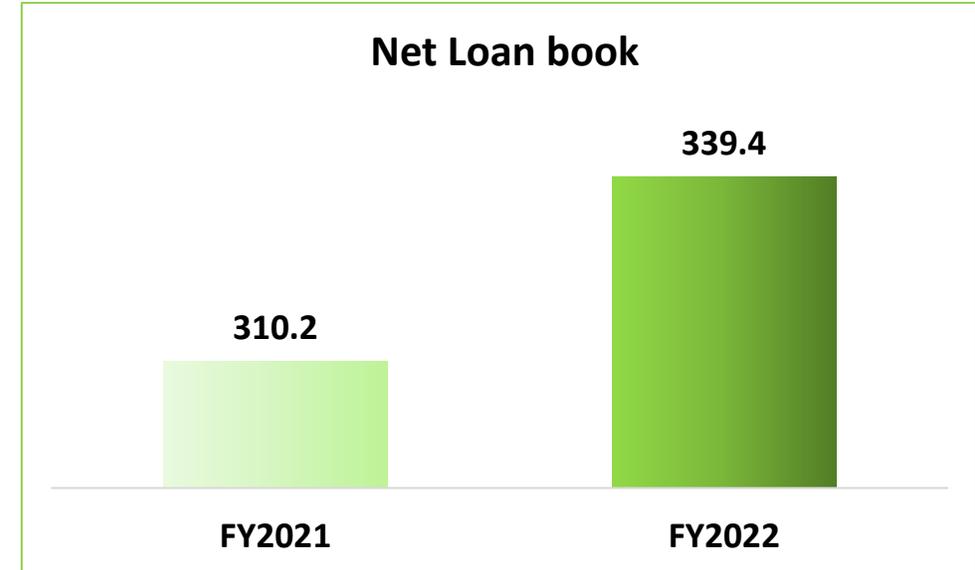
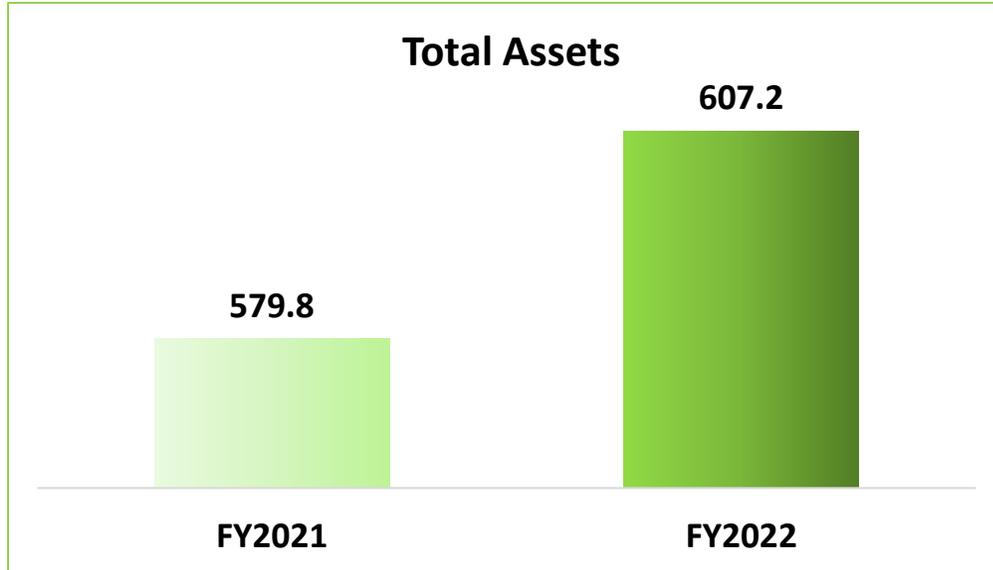
Transaction Value distribution (%)



Financial Highlights



Strong Financial Position (Kshs. Billion)

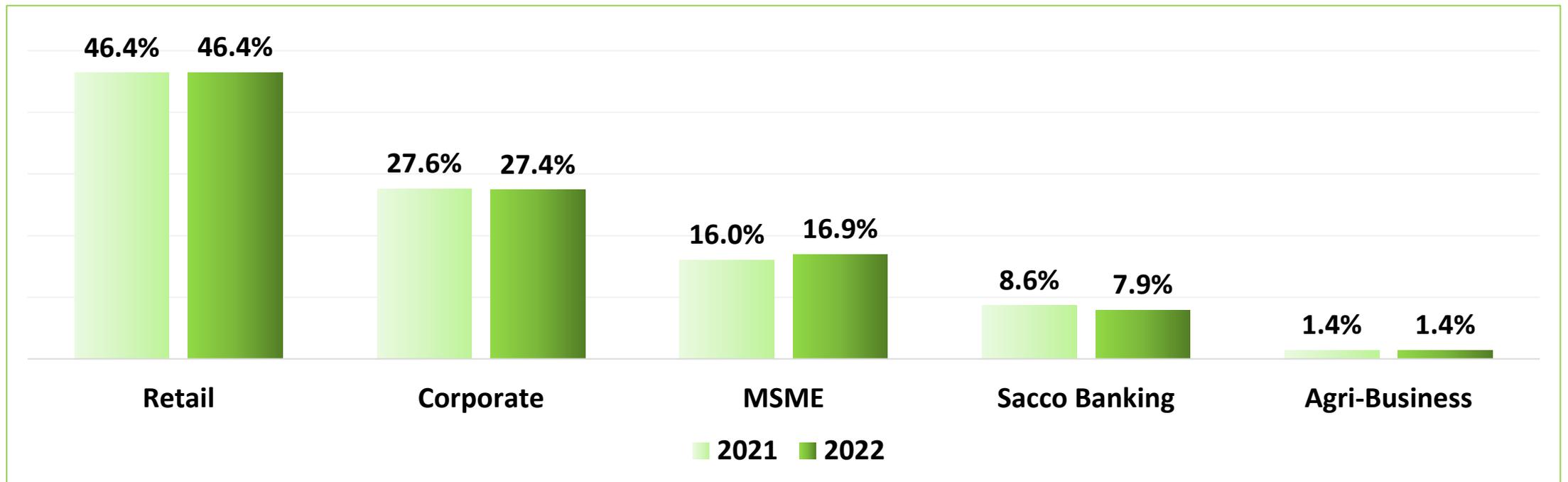


Strong Financial Position (Kshs. Billion)

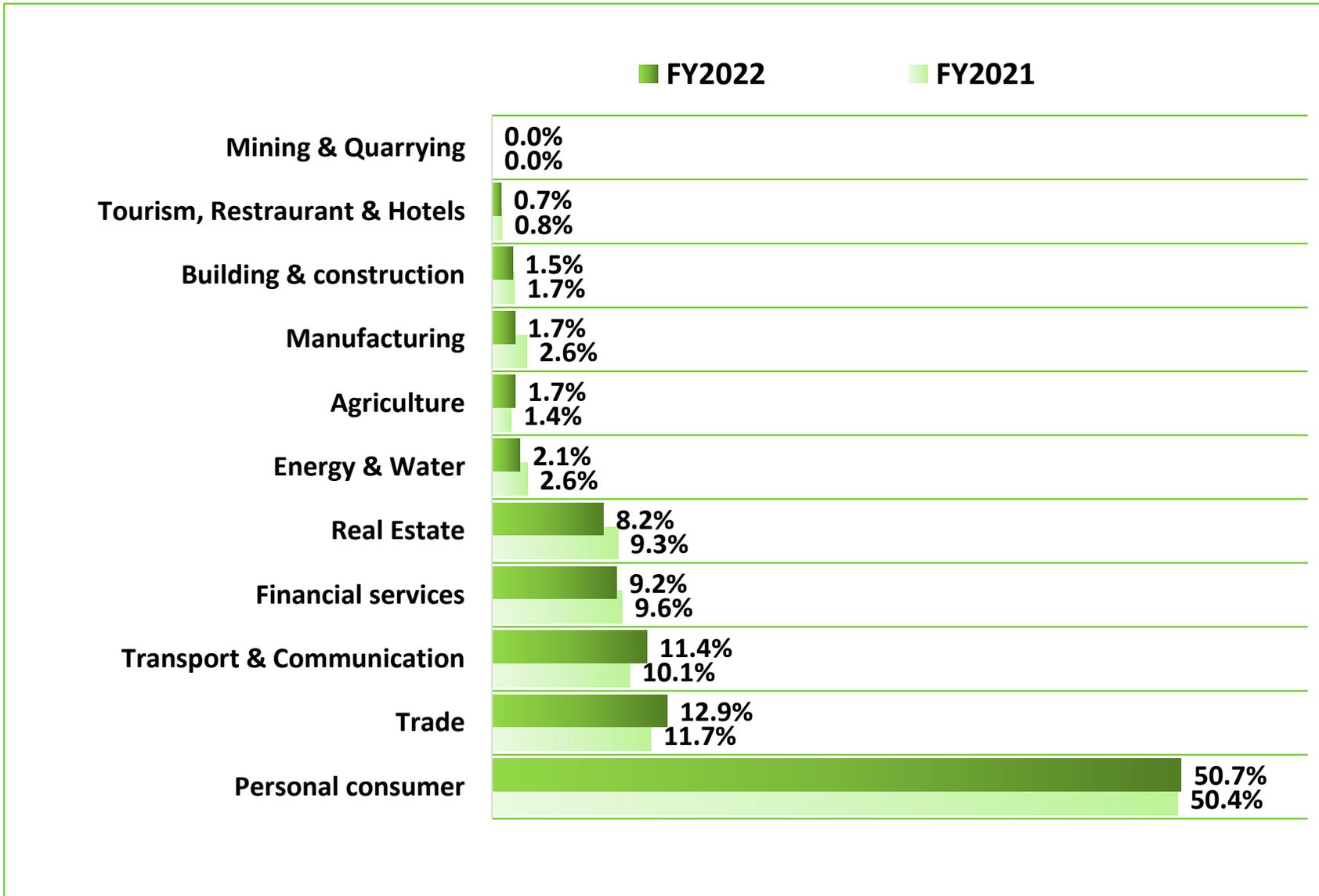
	FY2022	FY2021	YoY Change	
Total Assets	607.2	579.8	4.7%	↑
Net Loan book	339.4	310.2	9.4%	↑
Government Securities	173.3	184.1	-5.9%	↓
Total Deposits	424.9	408.5	4.0%	↑
Borrowed Funds	48.1	42.9	12.1%	↑
Shareholder's Funds	107.7	100.2	7.4%	↑

Diversified loan book

- Diversified across segments.
- Highest book is in Personal Banking;
- Check off; deductions are done at source.
- Diversified across various Government/quasi-government employees.
- Appraisal of both employer and employee for optimal risk-return.



Diversified loan book across sectors



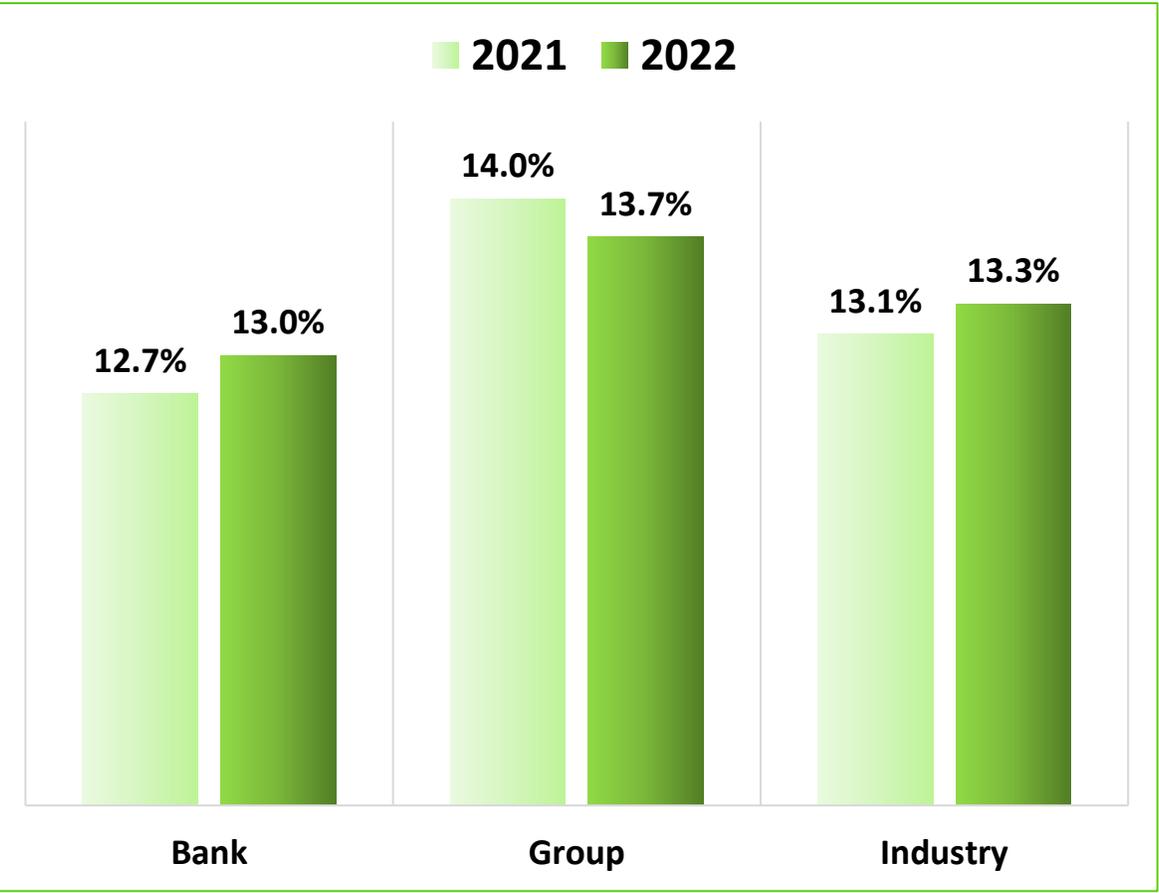
50.7% in Personal consumer which is performing well

Low relative exposure in high-risk sectors

- Tourism and Hotels <1%
- Manufacturing 1.7%.

Improving Non-Performing loan book

The group's NPL has improved from 14% in FY2021 to 13.7% in FY2022

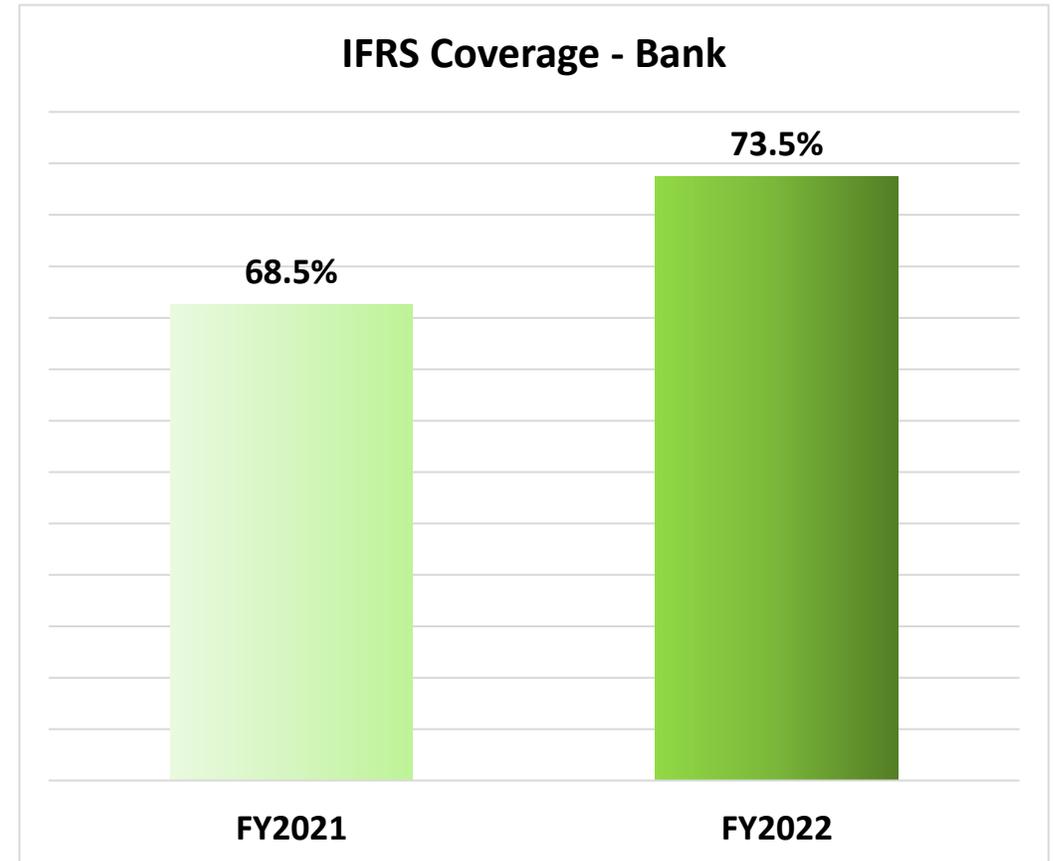
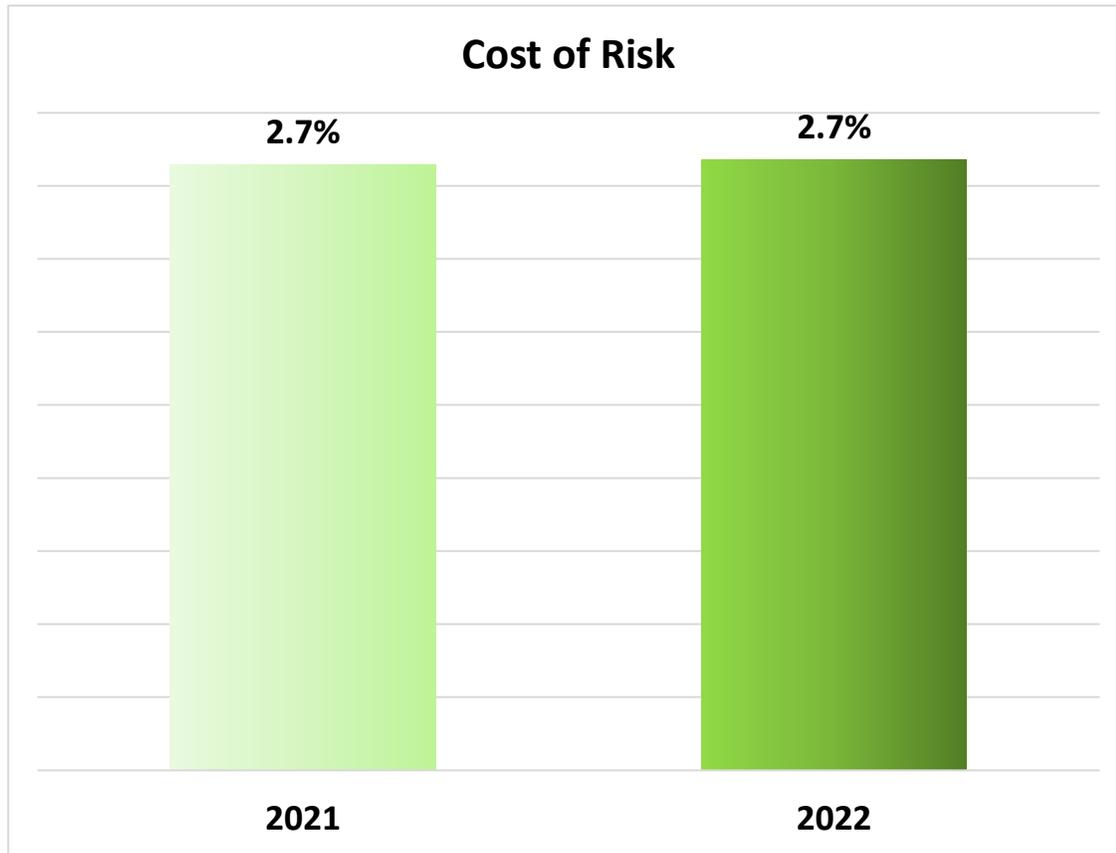


Bank's NPL below Industry level

- Supported by;
- Proactive Credit Management Strategies.
 - Business Growth.
 - Consumers and Businesses continued recovery from the impact of Covid 19 Pandemic.

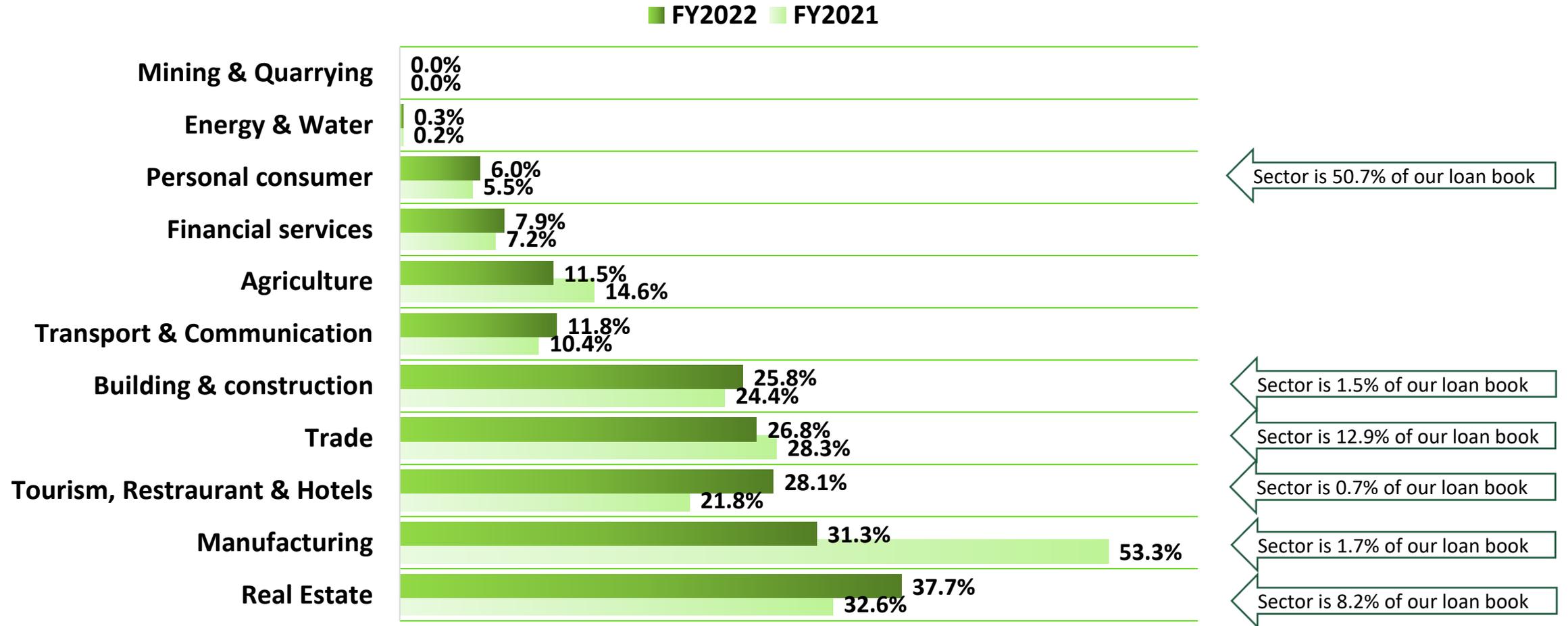
Adequate Coverage

Kshs.8.7 Billion loan loss provisions in FY2022 (Kshs.7.9 Billion in FY2021)

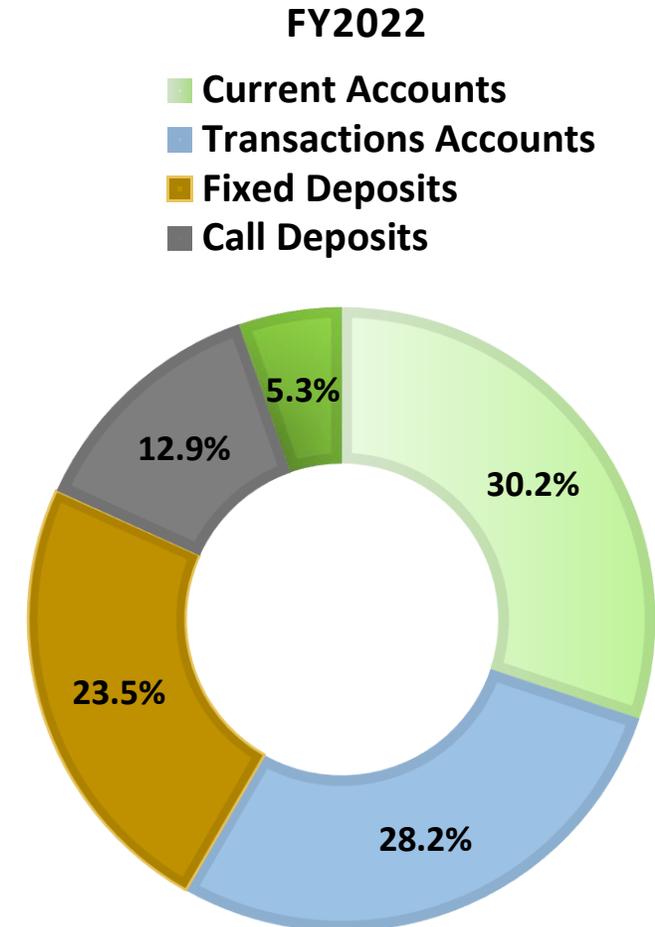
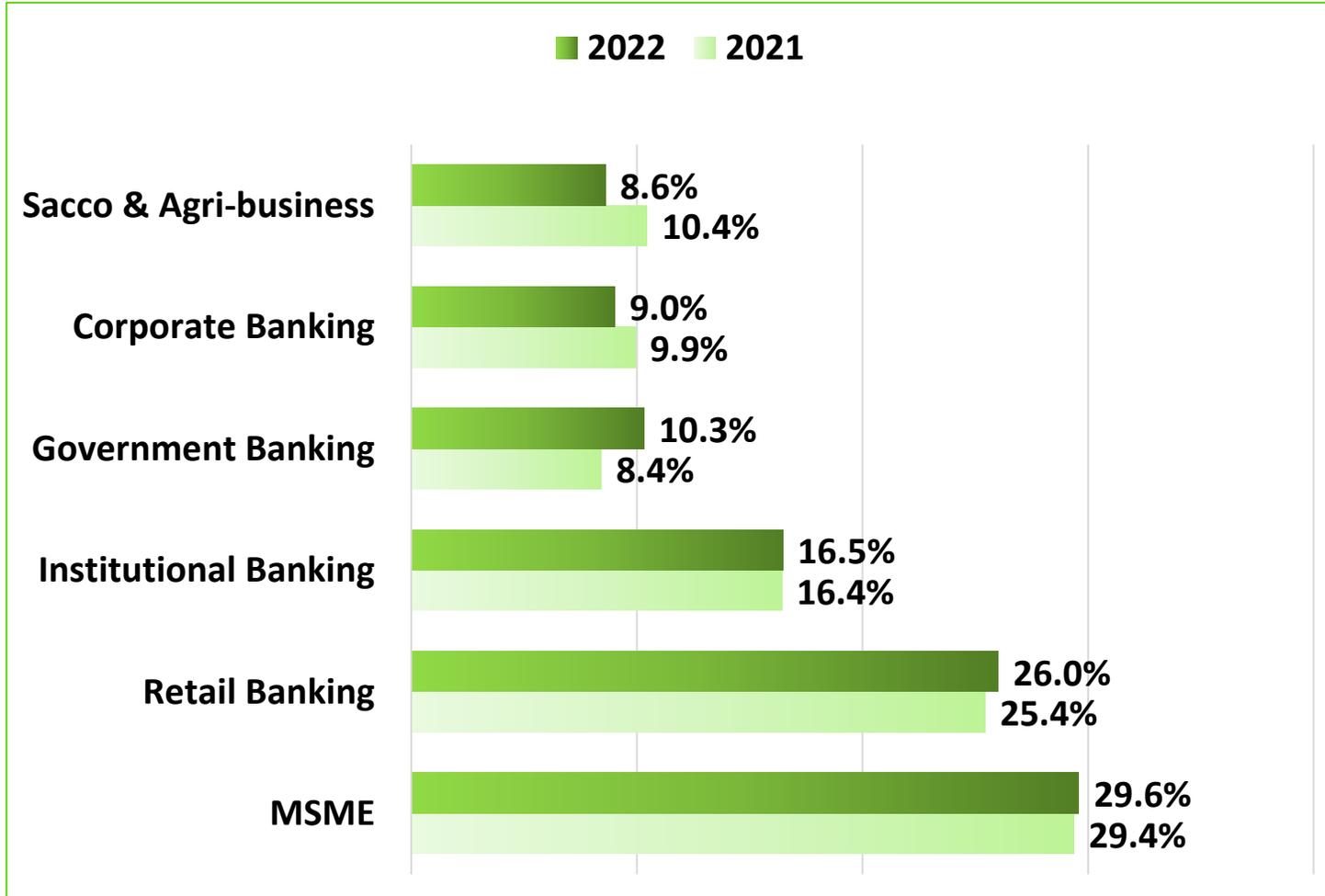


Inclusive of the Discounted Value of Securities, our coverage is at **104.8%**

Portfolio Trends – Sector NPL



Well-diversified Liability Portfolio

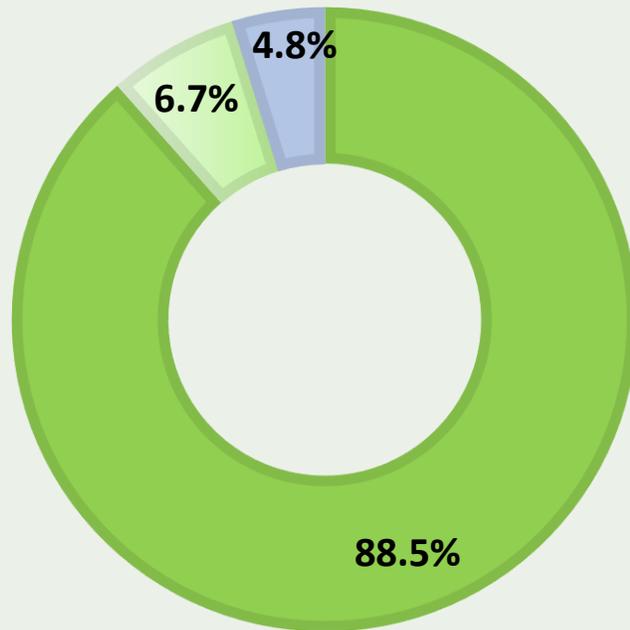


An Optimally balanced Kenya Shilling asset & funding book



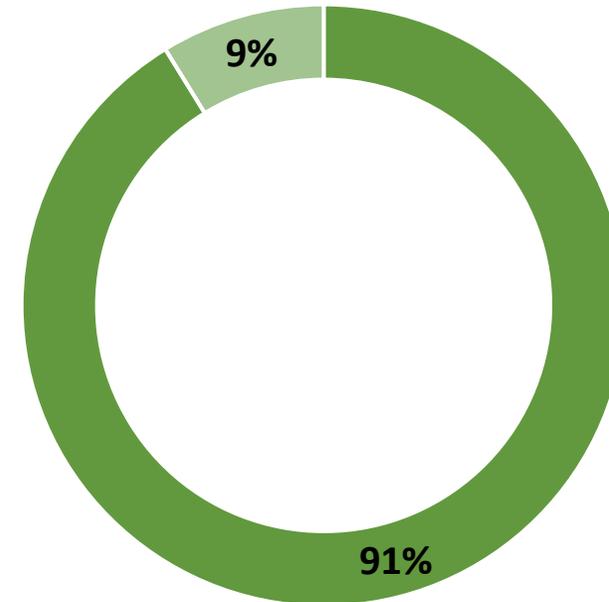
FUNDING: LOCAL VS. FOREIGN CURRENCY

■ LCY Funding ■ FCY Deposits ■ FCY Borrowing



Loan Book: Local vs. Foreign Currency

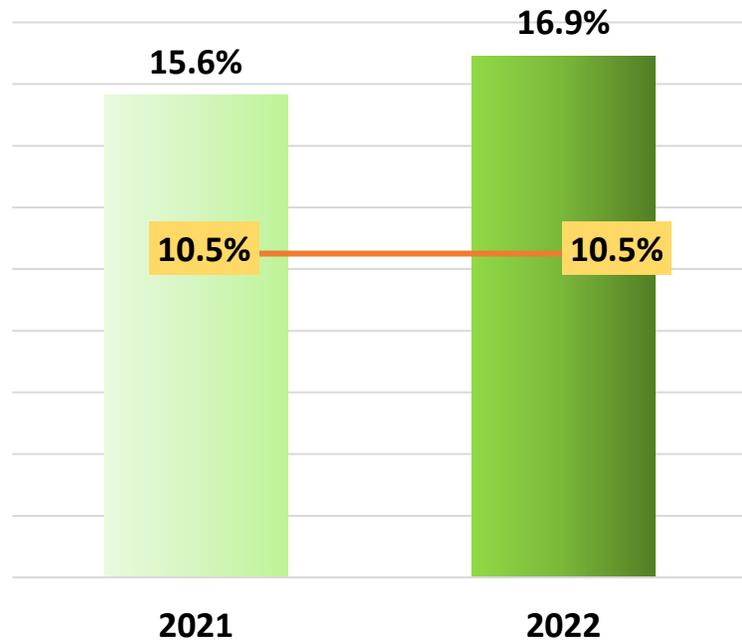
■ Foreign Currency ■ Local Currency



Strong capital to support future growth

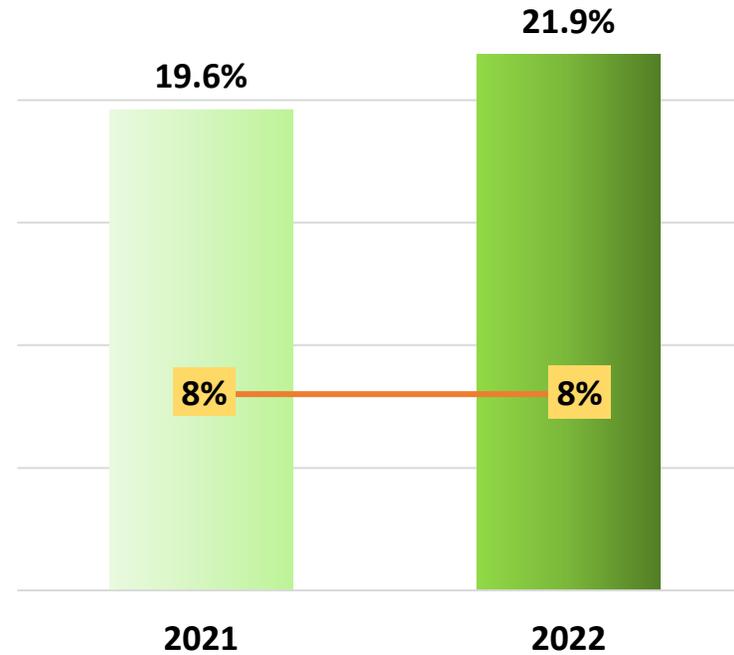
Capital buffers for sustainable growth

Core capital/Total risk weighted assets



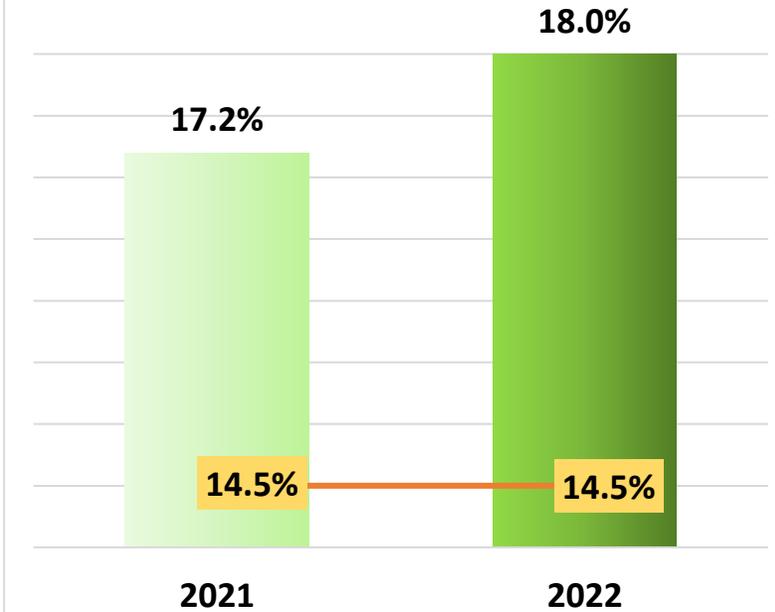
■ Core capital/Total risk weighted assets
 — Minimum Statutory ratio

Core capital/Total Deposits



■ Core capital/Total Deposits
 — Minimum Statutory ratio

Total capital/Total risk weighted assets

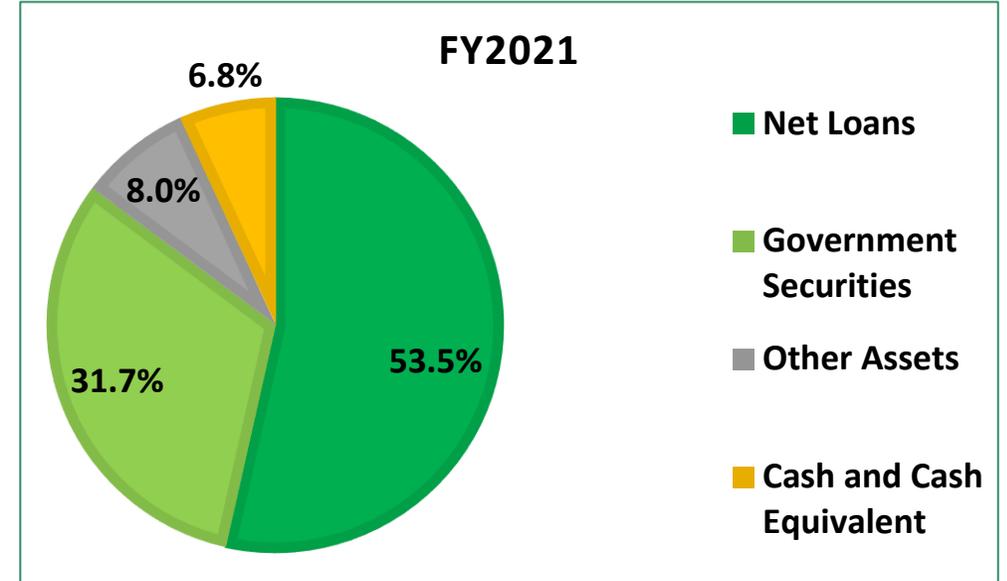
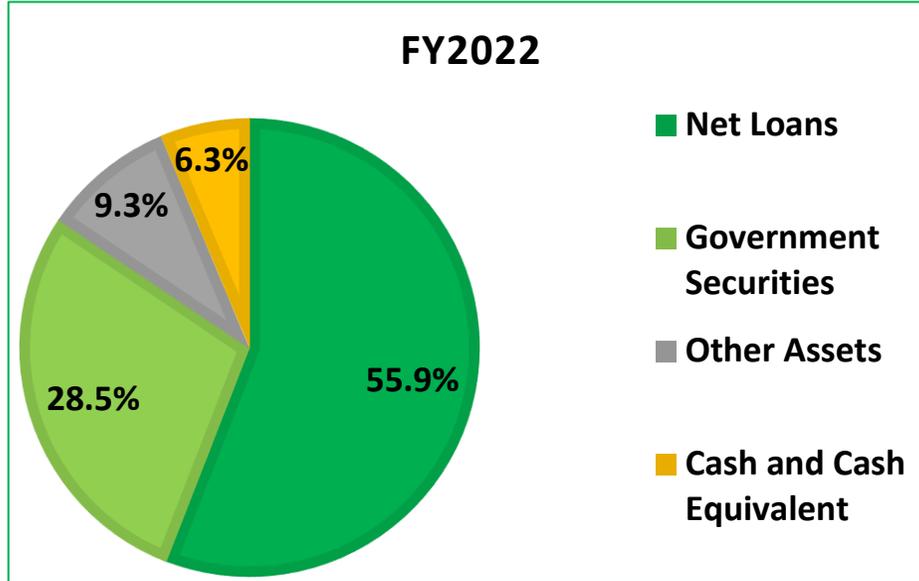


■ Total capital/Total risk weighted assets
 — Minimum Statutory Ratio

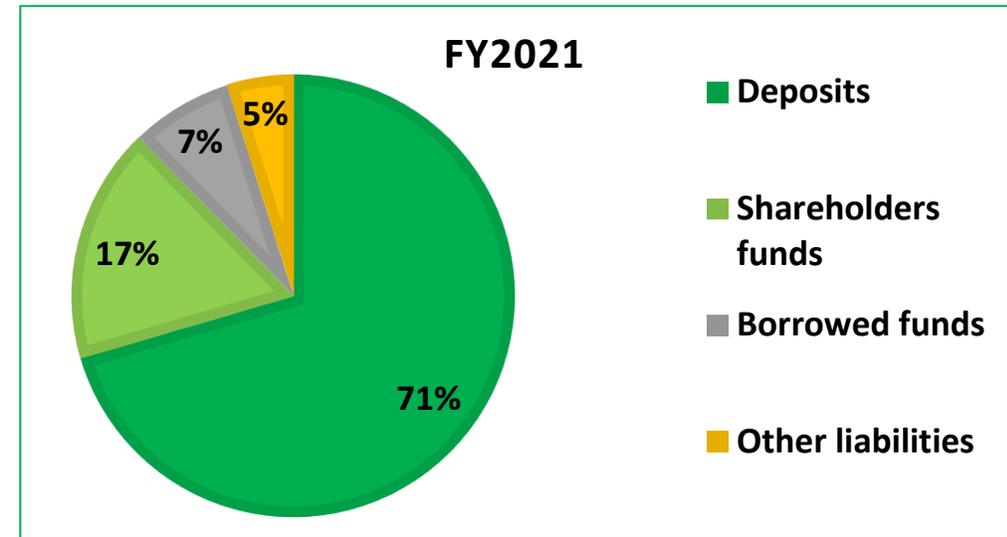
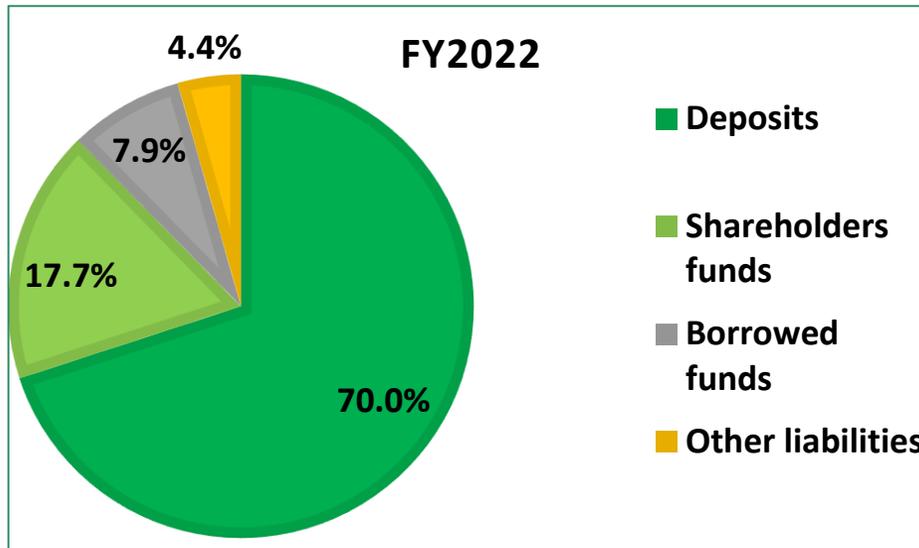
Optimal Asset and Funding Mix



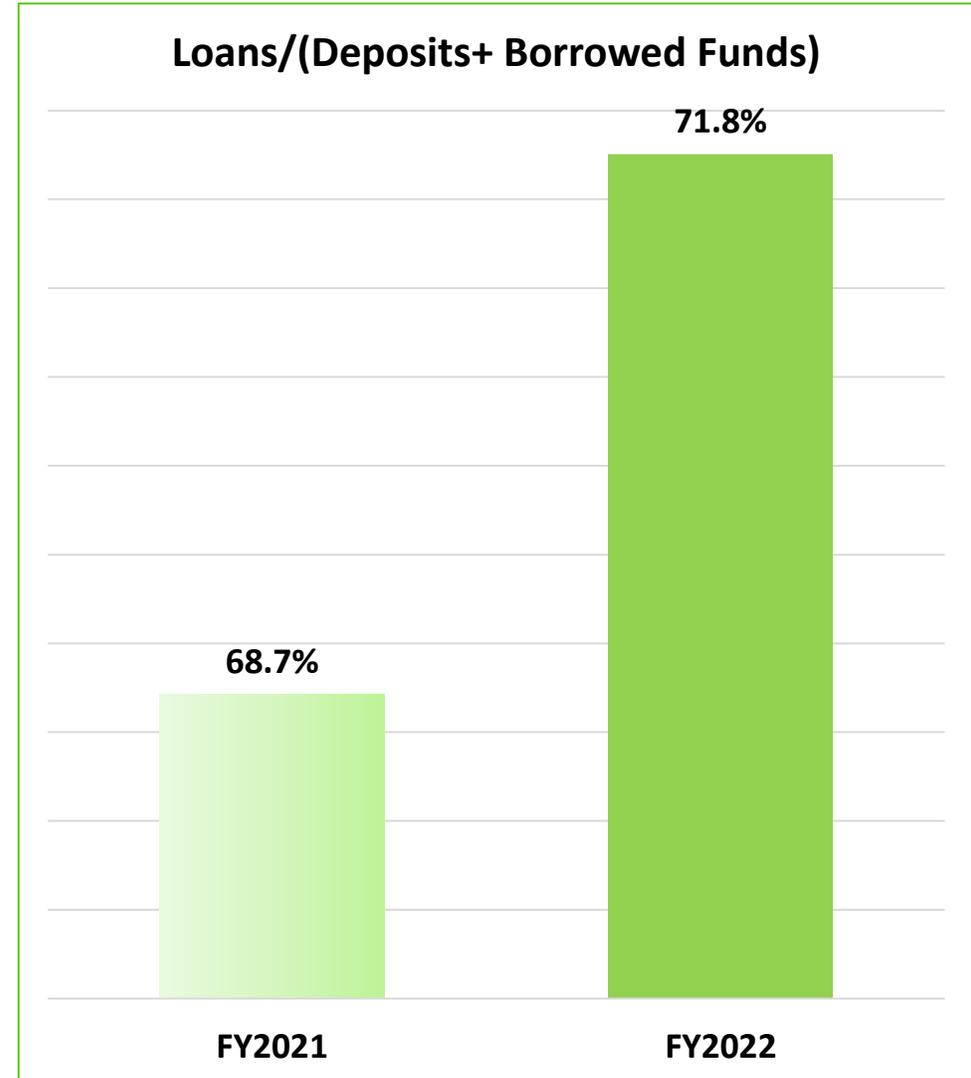
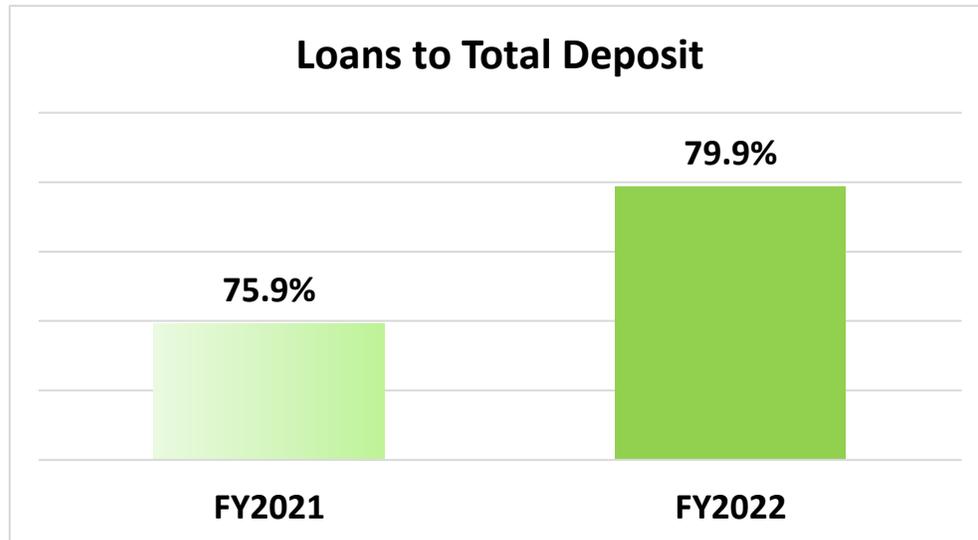
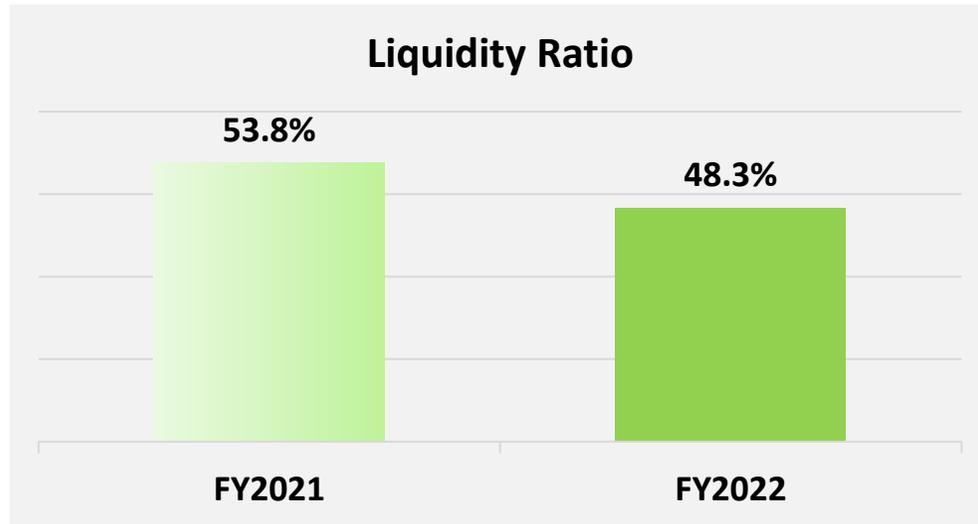
Asset Categories



Funding Categories



Strong Liquidity to Support Investments



Sustainable Profitability Growth



	FY2022	FY2021	YoY Change	
Total Interest Income	61.7	55.6	11.0%	↑
Total Interest Expenses	16.2	14.6	11.0%	↑
Net Interest Income	45.5	41.0	10.9%	↑
Fees and commissions on loans and advances	7.5	5.4	38.7%	↑
Other Fees and commissions	12.6	9.8	28.0%	↑
Foreign exchange trading income	4.7	2.8	65.6%	↑
Other income	0.9	1.3	-28.9%	↓
Total Operating Income	71.3	60.4	17.9%	↑
Loan loss provision	8.7	7.9	9.4%	↑
Staff costs	14.8	13.3	11.0%	↑
Other operating expenses	18.8	16.8	11.6%	↑
Total Operating expenses	42.2	38.1	10.9%	↑
Profit before tax and exceptional items	29.0	22.3	29.8%	↑
Exceptional items-Share of profit of associate	0.4	0.3	36.2%	↑
Profit Before Tax	29.4	22.6	29.9%	↑
Income tax	7.4	6.1	21.0%	↑
Profit After Tax	22.0	16.5	33.2%	↑

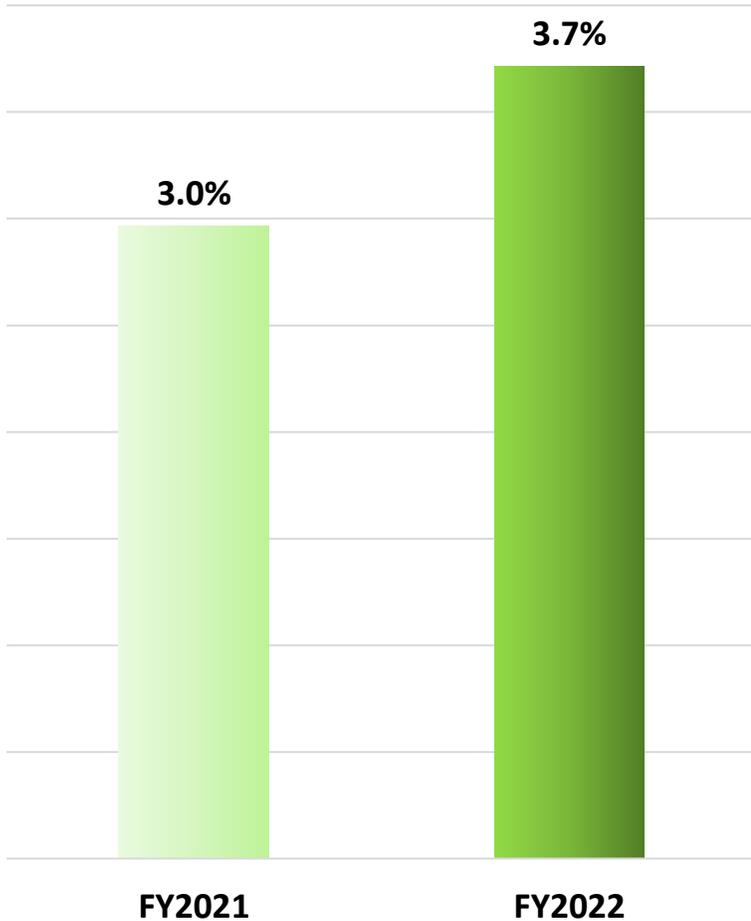
Subsidiary Contribution



	FY2022	FY2021	Growth	
	Kshs '000'	Kshs '000'	Kshs '000'	%
Co-operative Bank of Kenya Ltd (COBK)	26,871,740	21,325,327	5,546,414	26.0%
Co-operative Bank of South Sudan (COBSS)	132,725	(421,683)	554,409	131.0%
Co-optrust Investment Services Ltd (CISL)	208,140	140,362	67,779	48.0%
Co-op Consultancy & Bancassurance Intermediary Ltd (CCBI)	1,013,159	803,930	209,229	26.0%
Kingdom Securities Ltd (KSL)	10,658	703	9,955	1416.0%
Kingdom Bank Ltd	792,556	549,549	243,006	44.0%
Co-op Bank and Subsidiaries Total	29,028,978	22,398,187	6,630,791	30.0%
Associates share of profit	398,245	250,675	147,569	58.9%
Group Profit Before Tax	29,427,223	22,648,862	6,778,361	30.0%
Income Tax Expense	7,389,055	6,104,960	1,284,095	21.0%
Group Profit after Tax	22,038,168	16,543,902	5,494,266	33.2%

Key Ratios

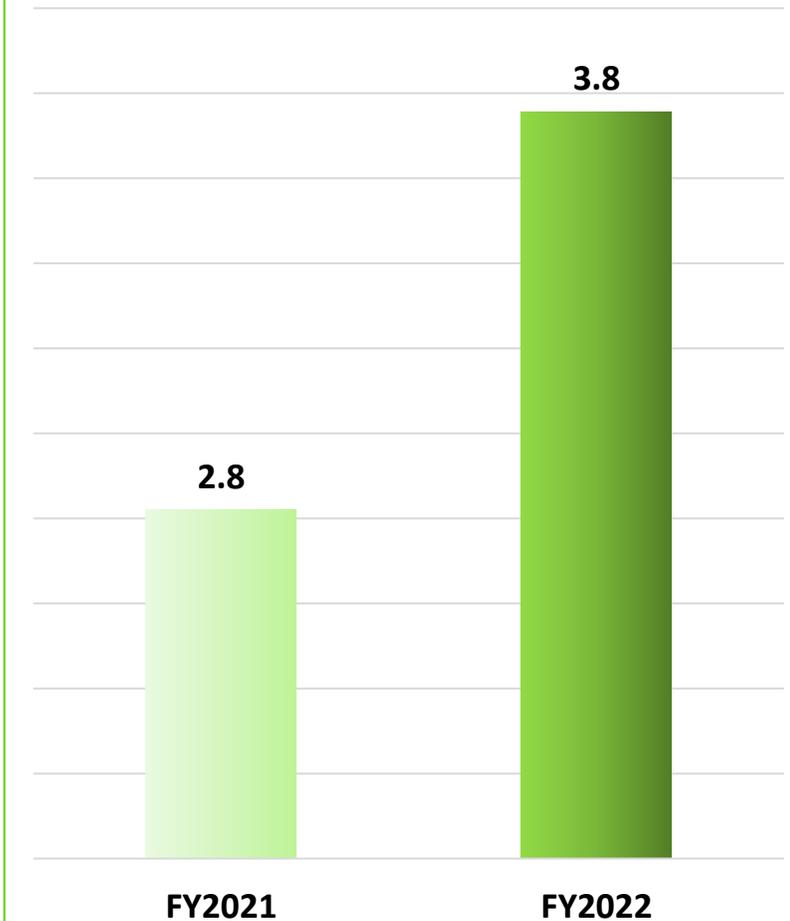
Return on Average Assets



Return on Average Equity

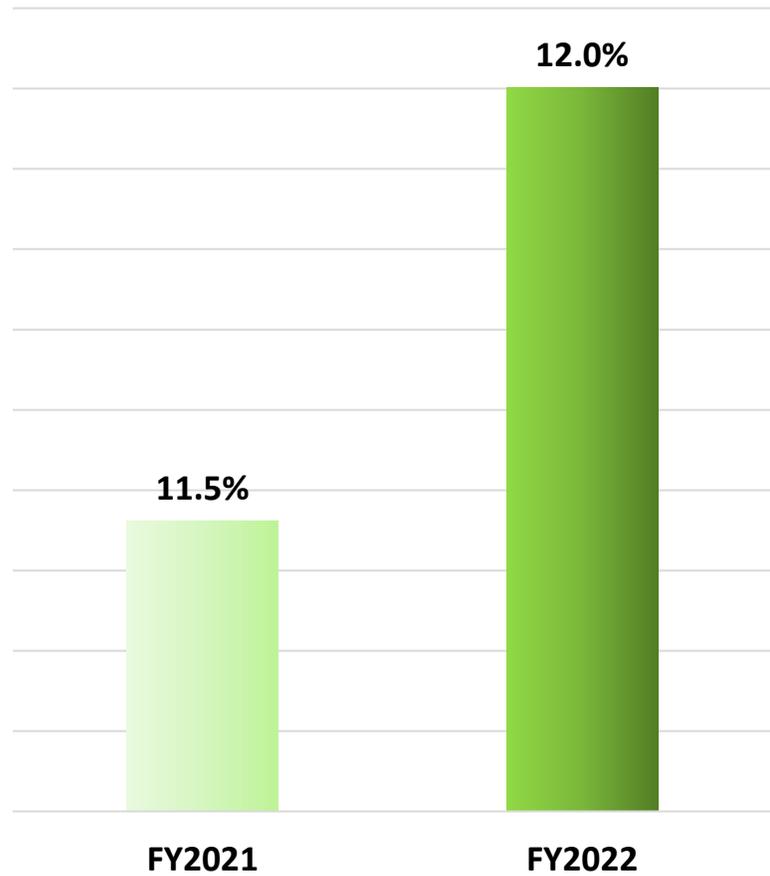


Earnings per share

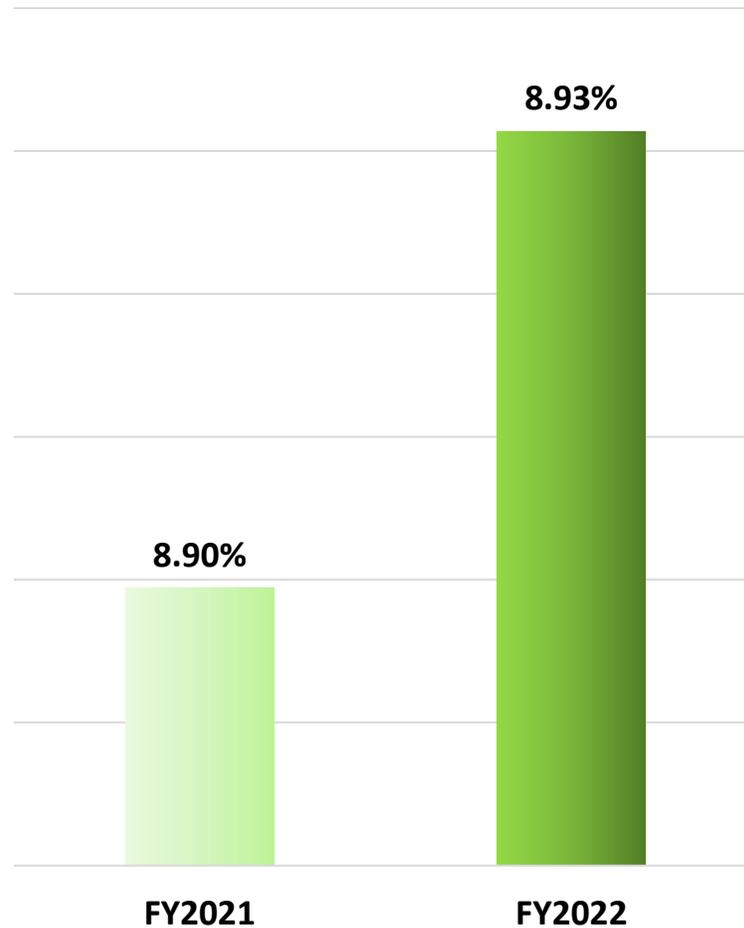


Key Ratios

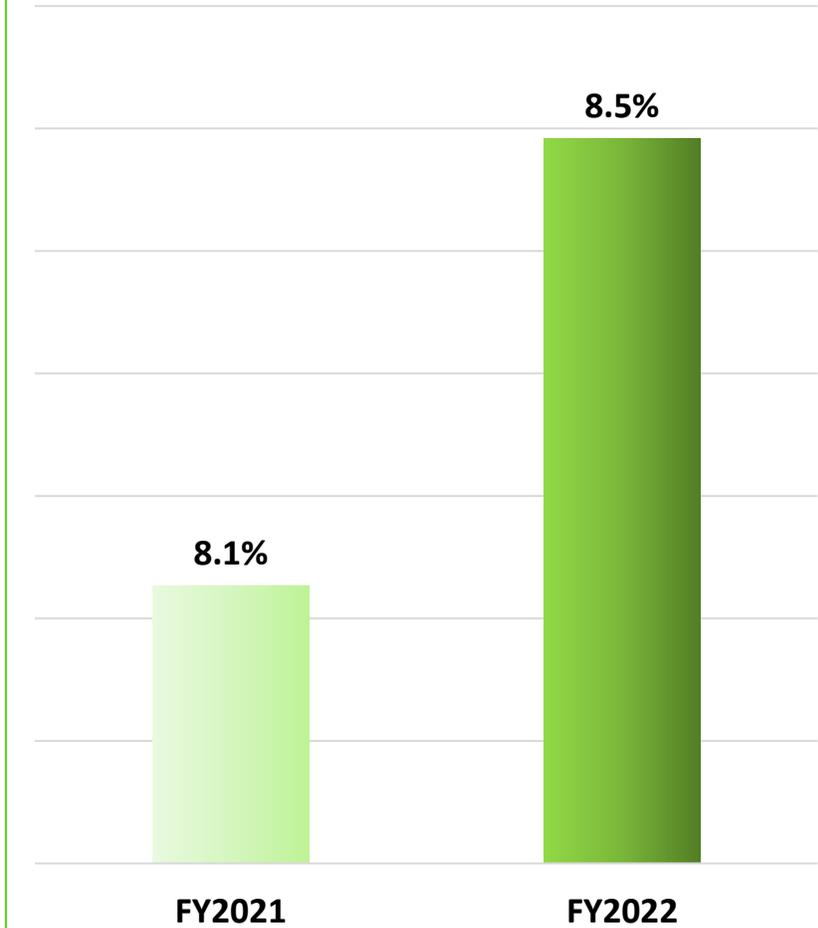
Average Return on Interest Earning Assets



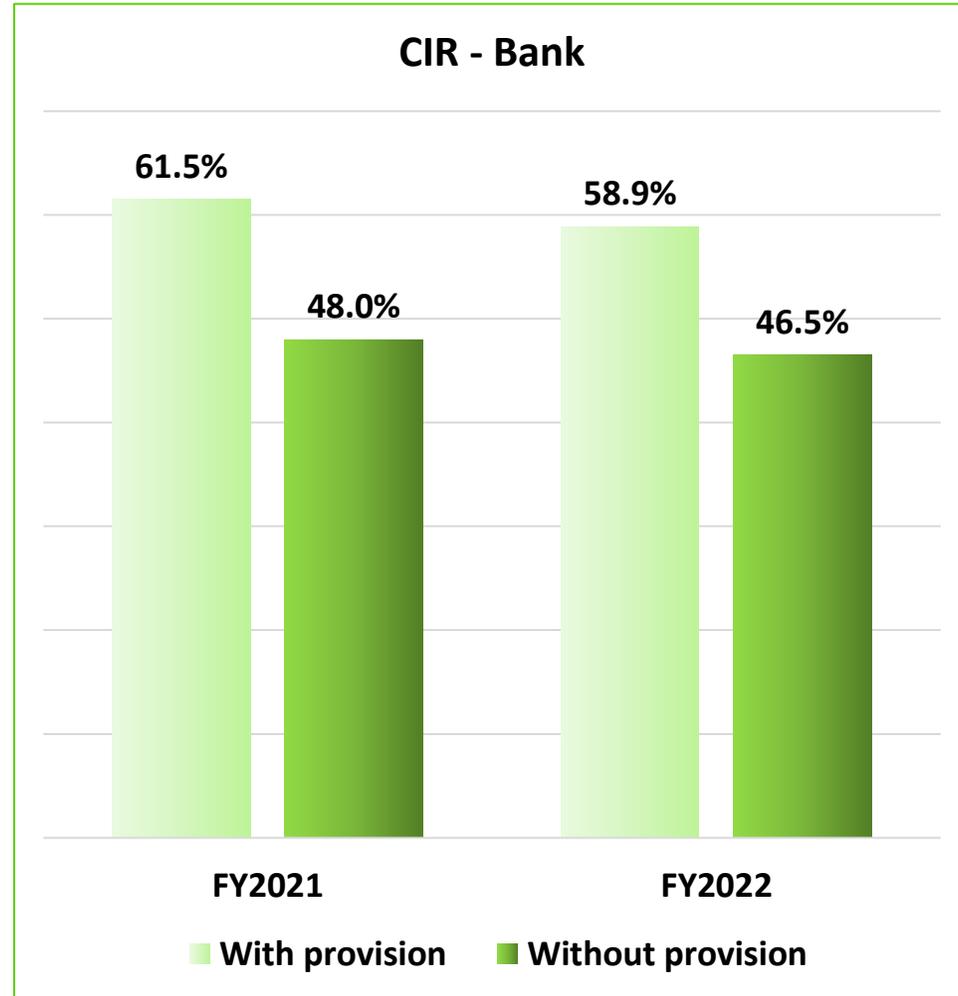
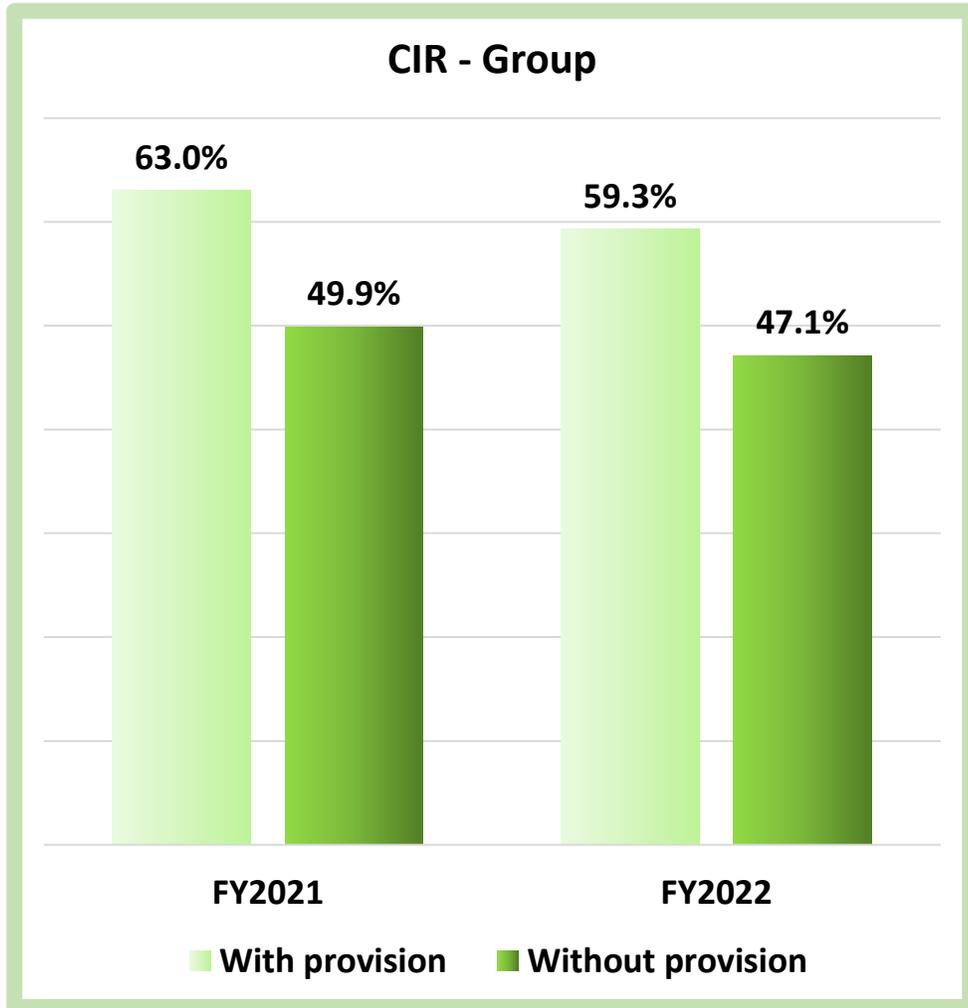
NIM on Loans



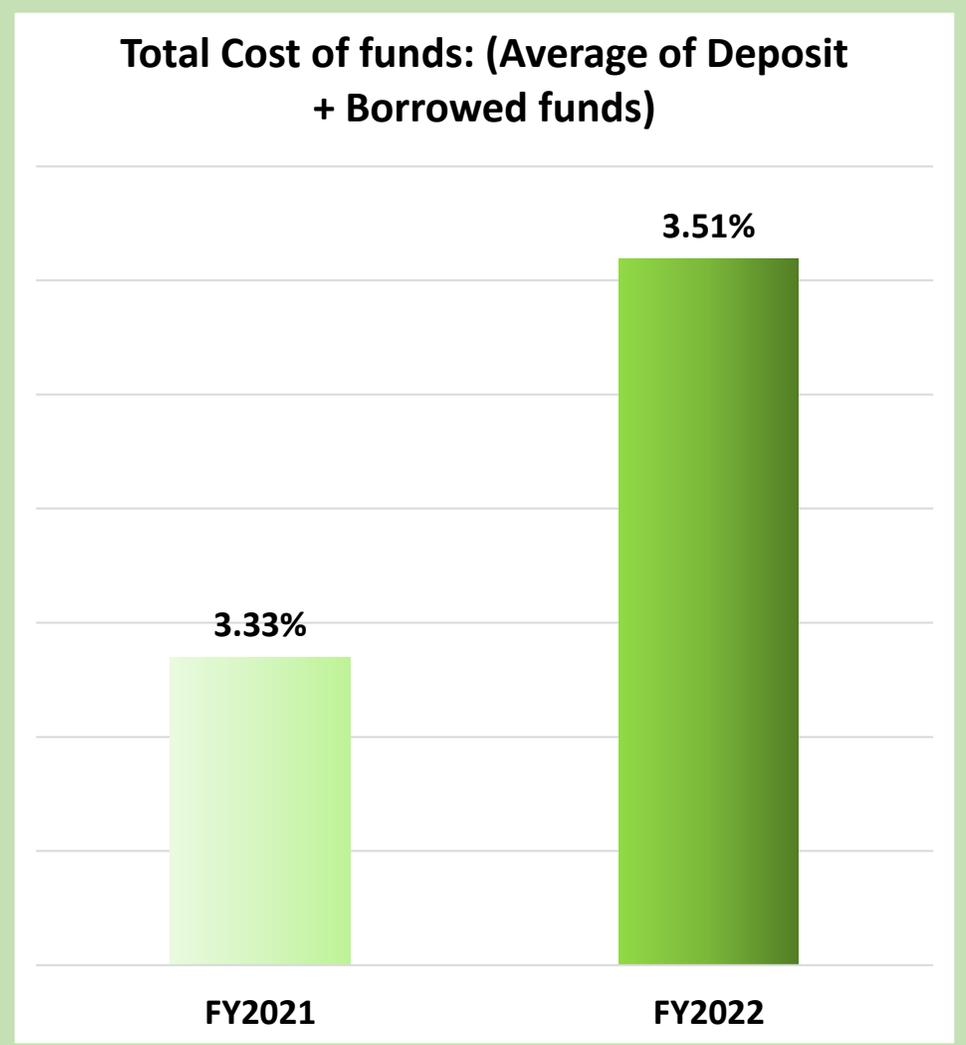
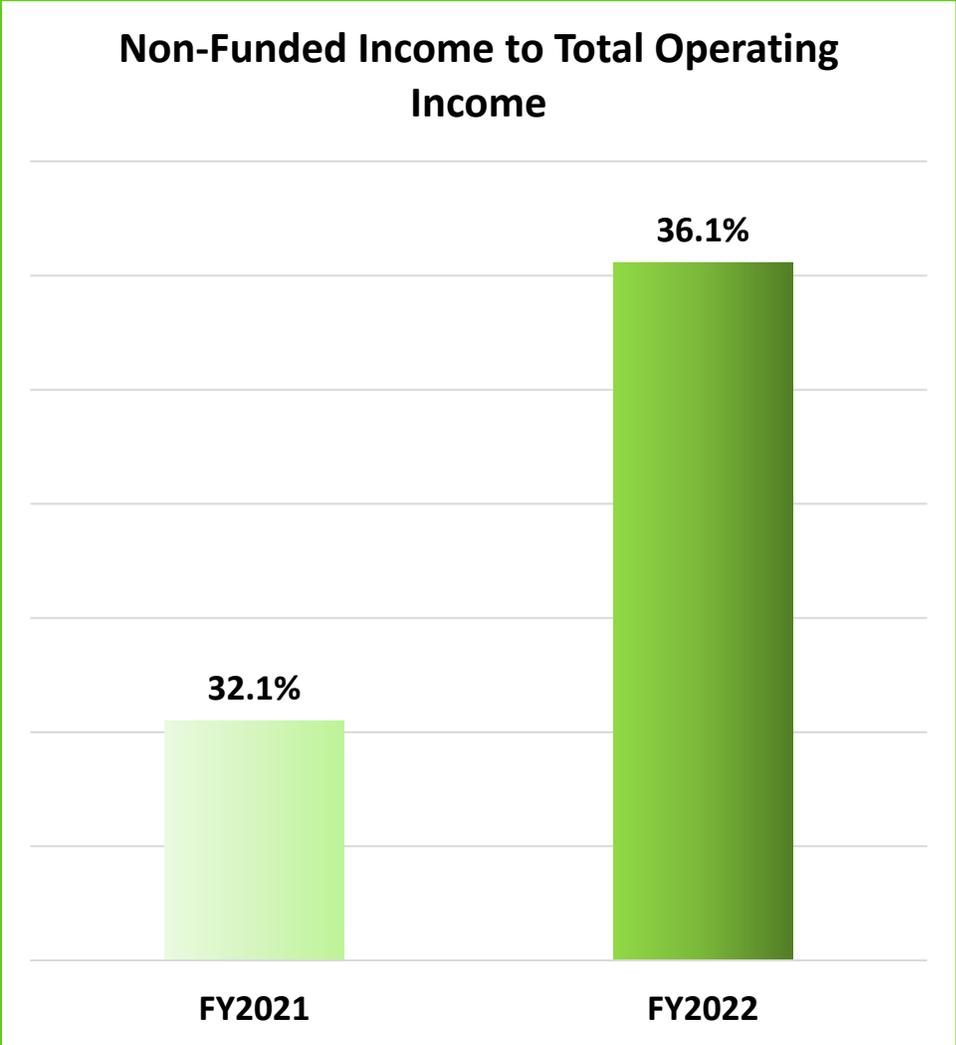
NIM on Interest earning Assets



Key Ratios



Key Ratios



Dividend Payment

The Co-operative Bank Group continues to execute a proactive growth strategy anchored on a strong enterprise risk management framework and deepening of our market dominance. We shall, riding on the unique synergies in the over 15-million-member co-operative movement that is the largest in Africa, continue to pursue strategic initiatives that focus on resilience and growth in the various sectors of the economy.

The Board of Directors has recommended subject to shareholders approval at the next AGM on 19th May 2023, a dividend payment of KShs. 1.50/= per share (Kshs. 8.8 Billion payment).



CO-OPERATIVE BANK

We are you

Thank You.